

Quote

#05212018 VLS6.60 60W Ryan Szalankiewicz 916-502-1063 ryan@patongroup.com Q3

Prepared for:

Joseph Alvarico Ygnacio Valley High School 755 Oak Grove Rd Concord, CA 94518 (925) 685-8414 alvaricoj@mdusd.org jsmith@dvc.edu

Universal Laser VLS6.60 w/Rotary

Qty	Description	List Price	Total
1	VLS6.60 Base Unit* - 32"x18" Work Area, with:	\$15,200.00	\$23,372.00
	Color Options: Pick one - RED, BLUE, GREEN, YELLOW, PURPLE		EDU Price
	2.0" Lens Kit	included	
	UL-60 Watt Imaging Cartridge	\$9,600.00	
	Standard Coaxial Air Assist - VLS/PLS Platforms	\$1,430.00	
	Backsweep - VLS/PLS Platform	\$260.00	
	VLS Desktop Rotary Fixture	\$1,715.00	
	ULS Air Compressor	\$3,538.00	
	Downdraft Cutting Table (VLS/PLS6.60)	\$1,340.00	
	One Touch Laser Photo Software	\$285.00	
	Direct Import Feature	\$995.00	
	Total List	\$34,363.00	
	Total Paton Group Discount	\$10,991.00	
	*PROPER VENTALATION/FILTRATION IS REQUIRED WITH THIS SYSTEM. FILTRATION UNIT IS REQUIRED WHEN CUTTING PLASTIC		
1	Purex XBASE 800i 2 Tier Filtration System Includes Labrynth pre-filter, main filter, and connection hose kit	\$6,295.00	\$5,695.00
1	Corel Draw X8	\$499.00	Included
	Prices Subject to Change without Notice		
		Subtotal	\$29,067.00
		Tax 9%	\$2,543.36
Installation and Training			\$500.00
		Shipping	\$1,200.00
		TOTAL (USD)	\$33,310.36

Please Forward Purchase Orders to PatonPO@patongroup.com
A Convenience Fee Will Be Applied To All Credit Card Transactions.

3% VISA/MC 3% AMEX

Please return S	HIPPING document l	below with	PO		
PATON GROUP / 787 W. WOODBURY RD. #10 / ALTADENA / CA / 91001 / 800-826-0570 / FAX 626-791-1476					
End User Site Installation	n Information				
School Name:					
Department:					
Contact Name:					
Installation Address:					
City, State, Zip Code:					
Phone:					
E-mail Address:					
Delivery Information					
Ship To:					
Ship To Address:					
Dolivery Centests					
Delivery Contact:					
Delivery Contact Phone #:		·			
Dock:	□ Yes		No		
Truck lift gate needed:	□ Yes		No		
Pallet Jack needed:	□ Yes		No		
Delivery Hours:					
Additional Comments:					





June 1, 2018

Attn: Joseph Alvarico Ygnacio Valley HS 755 Oak Grove Rd Concord, CA 94518

Dear Mr. Alvarico:

Universal Laser Systems, Inc. (ULS) is a global manufacturing company of laser material processing technology with over 26 patents in our portfolio. Our mission is to advance the development and deployment of material processing tools that leverage the unique characteristics of laser technology for the modification and transformation of a vast number of materials into parts and products.

Our distinct advantage which separates us from the competition stems from our design philosophy which focuses on developing innovative technologies and modular components to deliver the best customized material processing systems for the broadest range of materials at a reasonable cost. Instead of integrating components available on the open market, ULS invests in extensive, forward-looking research and development programs to provide an ecosystem of products that afford our customers a unique solution. In fact, ULS can deliver more than 1,000,000 different laser system configurations through our extensive portfolio of patented technologies and advanced products to meet the most demanding customer requirements at a truly affordable price, minimizing initial investment and guaranteeing unparalleled return on future investments.

From the development of laser sources, productivity enhancement technologies, advanced software and beam delivery systems to our investment in the research of laser material processing science and applications, ULS is committed to provide our customers with the most innovative, cost effective, flexible and scalable laser material processing solutions for today and future needs.

All ULS products are designed and manufactured at Universal Laser Systems corporate facilities in Scottsdale, Arizona. These products are sold and serviced only by ULS Authorized Local Representatives. Authorized local representatives of ULS products are required to have trained sales and service staff to ensure that ULS customers receive the highest quality and reliable service.



Additionally, representatives are assigned a primary market for sales based on their experience, expertise and development of this primary market in their local area. Representatives that primarily service the education market must:

- Have years of experience providing education solutions to customers
- be familiar with curriculum development and guidelines in order to provide guidance to educators on how to integrate laser technology AND
- actively engage in activities and events to increase awareness of laser technology in education

Paton Group is the sole ULS authorized education representative in California which meets this criteria.

Please contact Ryan Szalankiewicz, at 916-502-1063 to obtain pricing and system information. Purchase orders should be made out directly to:

Paton Group 787 W Woodbury Rd., #10 Altadena, CA 91001 patonpos@patonggroup.com

Thank you very much for your interest in Universal Laser Systems' technology.

Michelle Cotton Corporate Paralegal Universal Laser Systems, Inc.