

MERCED COUNTY FOCUS CONTRACT

Merced County FOCUS Contract Procurement Instructions

One of the procurement options available to AMS.NET public sector customers is the Merced County FOCUS Contract. The Merced County FOCUS Contract assists schools and governments to procure competitively bid technology and eliminate much of the cost and time associated with the bid process. Organizations can quickly purchase technology brands they prefer at great prices.

Merced County FOCUS Contract

FOCUS #2015109

Manufacturers Represented:

EMC Pure Storage Palo Alto Networks

Data Domain Exacq Vision Valcom VMware Arecont FrontRow

Cisco Systems F5 Networks Advanced Network Devices

Brocade Barracuda Kaspersky
Nimble Storage Fortinet OnSSI
Tegile Mist Systems Tripp Lite
Veeam Avigilon iboss
APC Verkada VBrick

HP Ruckus Wireless Structured Wiring

Meraki Aerohive Networks Maintenance/Professional Services

Electronic Catalog/Pricing:

The electronic catalog includes the manufacturers, products, pricing, and professional services offered by AMS.NET as part of the FOCUS contract. The electronic catalog includes the manufacturers that AMS.NET is authorized to resale, implement, and provide on-going support services. Please reference the electronic catalog for pricing.

To Order:

- 1. Complete a joint powers agreement with Merced County.

 (Agreements are accomplished by referencing AMS.NET's FOCUS contract number #2015109 on the purchase order, forwarding original to AMS.NET and providing an information copy to the Merced County Department of Commerce, Aviation & Economic Development via U.S. Mail, facsimile, or email.)
- 2. Issue a Purchase Order to AMS.NET with the FOCUS contract number #2015109 clearly stated.
- 3. Forward the original Purchase Order to AMS.NET
- **4.** Mail a copy of the Purchase Order to:
 Merced County Department of Commerce, Aviation & Economic Development- FOCUS Contract 2507 Heritage Drive, Atwater, CA 95301
- **5.** Send AMS.NET Confirmation of the copy being mailed to Merced County Department of Commerce, Aviation & Economic Development.
- **6.** The order is processed.



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Contract Description

For Public Entities: The Fast Open Contracts Utilization Services (FOCUS) program established over a decade ago, and under State of California procurement guidelines (Gov. Code 25330-25338), is a competitively bid procurement vehicle for counties, cities, schools, special districts as well as Federal and State governments to use in the direct purchase of their technology needs through established public entity (County) contracts. The multiple award FOCUS program is offered throughout California and nationally. The purpose of this FOCUS RFJVP is to provide the means for counties, cities, schools, special districts and other government entities in California and nationally to purchase their needed technology solutions through a formally bid contractual relationship. FOCUS also provides the means for governments to reduce their costs of procurement while leveraging their dollars with other governments to achieve greater buying power.



Rules/Regulations

Shipping Costs- Shipping charges are paid by AMS.NET.

For More Information

AMS.NET Contract Contact Phone: 925-245-6128
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