

**Mt. Diablo Service Proposal 2010_2011
Olympic/Alliance**

Revenue*				Eligible for	Projected
See attached Revenue worksheet				EPSDT or AB	Revenue
Total Revenue				100%	\$ 2,114,100
Expense	Annual	ESY	FTE Per		
Payroll	Salary	Salary	Class	Education	Mental Health
Behavior Health Specialist I	55,825	4,800	7.00	424,375	
Behavior Health Specialist II	80,500	6,400	7.00	608,300	
Clinical Supervisor	130,000		0.50		65,000
Clerical Support	50,000		0.25		12,500
Mental Health Clinical Specialist	92,307		0.50		46,154
Clerical Support	37,404	4,156	0.50	20,780	
Extra Pay BHS I&II (Hourly)				10,000	
Total Payroll				1,063,455	
Benefits @ 30%				319,037	
Total Payroll				\$ 1,382,492	\$ 123,654
Program Support					
Office Supplies				10,000	
Telephone				1,000	
Mileage Reimbursement				2,000	
Consultation and Training				10,000	
Staff Development & Training				5,000	
Total Program Support				\$ 28,000	
Student Related					
Student transportation				5,000	
Treatment Supplies				10,000	
Classroom Supplies				5,000	
Curriculum Supplies				5,000	
Special Events				2,000	
Total Client Related				\$ 27,000	
Total Direct Operations				55,000	
Total Payroll				1,382,492	
Total Direct Cost				\$ 1,437,492	\$ 123,654
Indirect Costs@5.73%				89,454	
Total Program Cost				\$ 1,650,599	

*Assumes Eight Classrooms 200 Days Per Year includes ESY
Assumes Eleven Students Enrolled Per Classroom
Assumes ESY stays at Alliance

Olympic/Alliance Revenue Worksheet
2010_2011

	FTE	Caseload Per FTE	Weeks	Length of Session in		Units of Service in Minutes	Per Minute Rate	Billing		No. of FTE'S	Projected Revenue
				Minutes	Minutes			Generation Per FTE	Per FTE		
Behavior Health Specialist I	1	10	36	120	43,200	2.61	\$	112,752	7	\$	789,264
Behavior Health Specialist II	1	14	36	120	60,480	2.61	\$	157,853	6	\$	947,117
Behavior Health Specialist II	1	16	36	120	69,120	2.61	\$	180,403	1	\$	180,403
Mental Health Clinical Spec	1	8	36	120	34,560	2.61	\$	90,202	0.5	\$	45,101
									14.5	\$	1,961,885

*Olympic

Extended School Year

	FTE	Caseload Per FTE	Weeks	Length of Session in		Units of Service in Minutes	Per Minute Rate	Billing		No. of FTE'S	Projected Revenue
				Minutes	Minutes			Generation Per FTE	Per FTE		
Behavior Health Specialist I	1	7	4	120	3,360	2.61	\$	8,770	7	\$	61,387
Behavior Health Specialist II	1	9.8	4	120	4,704	2.61	\$	12,277	6	\$	73,665
Behavior Health Specialist II	1	11.2	4	120	5,376	2.61	\$	14,031	1	\$	14,031
Mental Health Clinical Spec	1	5	4	120	2,400	2.61	\$	6,264	0.5	\$	3,132
									14.5	\$	152,215

Total Revenue for 200 days \$ 2,114,100

**Mt. Diablo Service Proposal 2010_2011
Sunrise Elementary**

Revenue*				Eligible for EPSDT or AB	Projected Revenue
Total Revenue				100%	\$ 1,871,424
Expense	Annual	ESY	FTE Per		
Payroll	Salary	Salary	Class	Education	Mental Health
Behavior Health Specialist I	55,825	4,800	9.00	545,625	
Behavior Health Specialist II	80,500	6,400	3.00	260,700	
Clinical Supervisor	130,000		0.50		65,000
Clerical Support	50,000		0.25		12,500
Mental Health Clinical Specialist	92,307		0.50		46,154
Clerical Support	37,404	4,156	0.50	20,780	
Extra Pay BHS I&II (Hourly)				10,000	
Total Payroll				837,105	
Benefits @ 30%				251,132	
Total Payroll				\$ 1,088,237	\$ 123,654
Program Support					
Office Supplies				10,000	
Telephone				1,000	
Mileage Reimbursement				2,000	
Consultation and Training				250,000	
Staff Development & Training				5,000	
Total Program Support				\$ 268,000	
Student Related					
Student transportation				7,000	
Treatment Supplies				8,000	
Classroom Supplies				6,000	
Curriculum Supplies				6,000	
Special Events				5,000	
Total Client Related				\$ 32,000	
Total Direct Operations				300,000	
Total Payroll				1,088,237	
Total Direct Cost				\$ 1,388,237	\$ 123,654
Indirect Costs @5.06%				76,502	
Total Program Cost				\$ 1,588,392	

*Assumes 200 days per year including ESY
Assumes 9 Students Enrolled Per Classroom and 7 classrooms

Sunrise Revenue Worksheet
2010_2011

	FTE	Caseload Per FTE	Weeks	Length of Session in		Units of Service in Minutes	Per Minute Rate	Billing		No. of FTE'S	Projected Revenue
				Minutes	Minutes			Generation Per FTE	Generation Per FTE		
Behavior Health Specialist I	1	9	36	120	38,880	2.61	\$	101,477	9	\$	913,291
Behavior Health Specialist II	1	9	36	120	38,880	2.61	\$	101,477	3	\$	304,430
Educational Support Services	n/a	12	36	120	51,840	2.61	\$	135,302	3	\$	405,907
Mental Health Clinical Spec	1	8	36	120	34,560	2.61	\$	90,202	0.5	\$	45,101
									15.5	\$	1,668,730

Extended School Year:

	FTE	Caseload Per FTE	Weeks	Length of Session in		Units of Service in Minutes	Per Minute Rate	Billing		No. of FTE'S	Projected Revenue
				Minutes	Minutes			Generation Per FTE	Generation Per FTE		
Behavior Health Specialist I	1	9	4	120	4,320	2.61	\$	11,275	9	\$	101,477
Behavior Health Specialist II	1	9	4	120	4,320	2.61	\$	11,275	3	\$	33,826
Educational Support Services	n/a	12	4	120	5,760	3.61	\$	20,794	3	\$	62,381
Mental Health Clinical Spec	1	8	4	120	3,840	2.61	\$	10,022	0.5	\$	5,011
									15.5	\$	202,694

Total Revenue for 200 Days \$ 1,871,424