

# AstroTurf Corporation

THE WORLD LEADER IN SPORTS & RECREATION SURFACES



Melanie Koslow  
Mt. Diablo Unified School District  
Director Maintenance and Operations  
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925-596-0446

September 2, 2022

Re: Ygnacio Valley High School

Ms. Koslow,

On behalf of AstroTurf, we would like to thank Mt. Diablo Unified School District for your continued patience as we have worked to resolve the issues at Ygnacio Valley High School.

With that said AstroTurf would like to provide the Mt. Diablo Unified District with the following option for the replacement of the field at Ygnacio Valley High School. See below the option for your consideration.

## Option #1 – Ygnacio Valley High School

Full Replacement of the field with our AstroTurf RootZone® 3D3 Trionic 60oz system. This option comes with a **NEW 10-year warranty and 10-year Rhino Maintenance Package**. This will provide the Ygnacio Valley High School with a long-term solution. This is an exclusive offer Ygnacio Valley High School is being provided at a substantially reduced cost. The below is the cost of this option:

|  |              |
|--|--------------|
| New Installation Cost, Including Removal/Disposal: | \$569,446.00 |
| Discounted Price for RootZone 3D3 Trionic 60:      | \$399,000.00 |
| Savings to Ygnacio Valley High School:             | \$170,446.00 |

As you can see the pricing, we are offering for this new system is discounted quite a sum from what it would normally cost to manufacture, construct and install this system. It is very clear that Mt. Diablo Unified School District exhibits great pride in the quality and care it takes in its facilities. We believe you selected AstroTurf for this reason and truly appreciate your patience and willingness to allow us to pass this ultimate test of customer service. Your ability to give AstroTurf a positive recommendation to your peers and other potential clients of AstroTurf is only possible if we meet or exceed your expectations. We are confident we have provided a fair option to resolving this matter and working toward a continuing relationship on

future projects. **Obviously, we ask that all our prices, terms and conditions will be treated as confidential and remain so.**

Thank you, in advance for your consideration of this proposal. We look forward to hearing from you shortly and scheduling the replacement of this field.

Respectfully submitted,

*John Currence*

John Currence  
Director of Quality

Cc: Heard Smith, Chief Executive Officer, AstroTurf Corporation  
Philip Snider; Thomas Green