

# THIS IS YOUR QUOTE

QUOTE 061621 1000

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/16/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB CHASSIS GAS STATE CONTRACT 1-18-23-20A <b>CLIN 29</b>	\$25,932.00	\$25,932.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$777.00	\$777.00
1	CHANGE TO SUPERCAB	\$2,387.00	\$2,387.00
1	CHANGE TO DIESEL ENGINE	\$10,506.00	\$10,506.00
1	BACKUP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	POWER GROUP	\$926.00	\$926.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$273.00	\$273.00
1	MATERIAL RACK	\$1,995.00	\$1,995.00
1	<b>HARBOR WELDMASTER BODY - QSQ54393 attached</b>	\$20,011.00	\$20,011.00
1	DOC FEE	\$85.00	\$85.00
	SALES TAX 9.75%		

SubTotal	\$63,695.00
DELIVERY	\$800.00
Taxes SALES TAX	\$6,210.26
CA Tire Tax	\$10.50
<b>TOTAL</b>	<b>\$70,715.76</b>

### Payment Details

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Taxes

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE 061621 1111

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/16/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB CHASSIS GAS STATE CONTRACT 1-18-23-20A <b>CLIN 29</b>	\$25,932.00	\$25,932.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$777.00	\$777.00
1	CHANGE TO 4X4	\$3,657.00	\$3,657.00
1	UPGRADE TO XLT TRIM	\$5,012.00	\$5,012.00
1	CHANGE TO SUPERCAB	\$2,387.00	\$2,387.00
1	ELECTRONIC LOCKING REAR AXLE	\$389.00	\$389.00
1	DIESEL ENGINE	\$10,506.00	\$10,506.00
1	DUAL ALTERNATORS	\$377.00	\$377.00
1	ALL TERRAIN TIRES	\$445.00	\$445.00
1	BACKUP ALARM	\$141.00	\$141.00
1	DAYTIE RUNNING LAMPS	\$45.00	\$45.00
1	CRUISE CONTROL INCLUDED IN XLT	\$0.00	\$0.00
1	POWER GROUP INCLUDED IN XLT	\$0.00	\$0.00
1	REAR CAMERA/PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$27.00	\$27.00
1	LIFTGATE	\$4,284.00	\$4,284.00
1	PRIVACY GLASS INCLUDED IN XLT	\$0.00	\$0.00
1	EXTRA KEY	\$299.00	\$299.00
1	SHOP MANUAL	\$357.00	\$357.00
1	ROYAL SERVICE BODY BUMPER/WINCH/LIGHTING	\$26,000.00	\$26,000.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX 9.75%			

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$81,255.00
DELIVERY	\$800.00
Taxes SALES TAX	\$7,922.36
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$89,986.11</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE 061521 1141

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/15/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB PICKUP STATE CONTRACT 1-18-23-20A CLIN 28	\$27,418.00	\$27,418.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$822.00	\$822.00
1	CHANGE TO SUPERCAB	\$2,200.00	\$2,200.00
1	7.3L V8 GAS ENGINE	\$2,047.00	\$2,047.00
1	CHANGE TO DUAL REAR WHEEL	\$1,354.00	\$1,354.00
1	110V/400W OUTLET	\$177.00	\$177.00
1	BACKUP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	REVERSE SENSING SYSTEM	\$248.00	\$248.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	TRADITIONAL DUMP BODY	\$20,278.00	\$20,278.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX 9.75%			

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$55,706.00
DELIVERY	\$400.00
Taxes SALES TAX	\$5,431.34
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$61,546.09</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE 061421 1251

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CHRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/14/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
6	2022 FORD F250 SUPER CAB PICKUP 4X2 DIESEL STATE CONTRACT 1-18-23-20A <b>CLIN 25</b>	\$34,716.00	\$208,296.00
6	2022 MODEL YEAR PRICE INCREASE 3%	\$1,041.00	\$6,246.00
6	HIGH CAPACITY TRAILER TOW PACKAGE	\$1,129.00	\$6,774.00
6	BACKUP ALARM	\$141.00	\$846.00
6	BLIND SPOT INFORMATION SYSTEM	\$546.00	\$3,276.00
6	BOX LINK TIE DOWN SYSTEM	\$76.00	\$456.00
6	HD SERVICE SUSPENSION	\$127.00	\$762.00
6	REAR VIEW CAMERA IS STANDARD WITH PICKUP	\$0.00	\$0.00
6	TRAILER BRAKE CONTROLLER	\$274.00	\$1,644.00
6	SPRAY IN BEDLINER	\$595.00	\$3,570.00
6	XBOX TOOLBOX, DIAMONDPLATE	\$495.00	\$2,970.00
6	EXTRA KEY	\$189.00	\$1,134.00
6	DOC FEE	\$85.00	\$510.00
	SALES TAX 9.75%		

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$236,484.00
DELIVERY	\$2,400.00
Taxes SALES TAX	\$23,057.19
CA Tire Tax	\$52.50
<b>TOTAL</b>	<b>\$261,993.69</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 101

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/14/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F250 SUPER CAB PICKUP 4X2 DIESEL STATE CONTRACT 1-18-23-20A <b>CLIN 25</b>	\$34,716.00	\$34,716.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$1,041.00	\$1,041.00
-1	CHANGE TO REGULAR CAB	\$919.00	(\$919.00)
1	HIGH CAPACITY TRAILER TOW	\$1,129.00	\$1,129.00
1	BACKUP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	RECEIVER HITCH FOR SERVICE TRUCKS	\$595.00	\$595.00
1	SCELZI SERVICE BODY	\$7,411.00	\$7,411.00
1	MATERIAL RACK	\$1,995.00	\$1,995.00
1	EXTRA KEY	\$189.00	\$189.00
1	DOC FEE	\$85.00	\$85.00
	SALES TAX 9.75%		

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

	SubTotal	\$47,319.00
	DELIVERY	\$400.00
Taxes	SALES TAX	\$4,613.60
	CA Tire Tax	\$8.75
	<b>TOTAL</b>	<b>\$52,341.35</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 242

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/14/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB PICKUP STATE CONTRACT 1-18-23-20A <b>CLIN 28</b>	\$27,418.00	\$27,418.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$822.00	\$822.00
1	CHANGE TO CREW CAB	\$2,200.00	\$2,200.00
1	7.3L V8 GAS ENGINE	\$2,047.00	\$2,047.00
1	110V/400W OUTLET	\$177.00	\$177.00
1	BACKUP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	REVERSE SENSING SYSTEM	\$248.00	\$248.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	HITCH RECEIVER FOR SERVICE TRUCK	\$595.00	\$595.00
1	SCELZI SERVICE BODY	\$7,411.00	\$7,411.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$85.00	\$85.00
1	MATERIAL RACK	\$1,995.00	\$1,995.00

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$44,374.00
DELIVERY	\$400.00
Taxes SALES TAX	\$4,326.47
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$49,109.22</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61530**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2021 FORD F650 REGULAR CAB CHASSIS 4X2</b> EXTERIOR COLOR: WHITE INTERIOR COLOR: GRAY <b>VEHICLE IN STOCK</b>	\$96,499.00	\$96,499.00
OPTIONS			
-1	FLEET INCENTIVE	\$1,500.00	(\$1,500.00)
1	DOC FEE	\$85.00	\$85.00
	6.7L POWER STROKE DSL 300 HP 6.50 AXLE RATIO TRANS POWER TAKE OFF DIESEL JUMP START STUD BODY BUILDER WIRING CHROME FRONT BUMPER CHROME GRILLE 30/70 FIXED DR/PASS VINYL INTERIOR APPEARANCE GROUP POWER EQUIPMENT GROUP <b>SCELZI DUMP BODY</b>		
	SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS		

SubTotal	\$95,084.00
DELIVERY	\$300.00
SALES TAX	\$6,784.44
CA Tire Tax	\$12.25
<b>TOTAL</b>	<b>\$102,180.69</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 301

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/14/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2021 FORD EXPLORER 4X4 STATE CONTRACT 1-18-23-23A CLIN 2	\$29,814.00	\$29,814.00
-1	CHANGE TO 4X2	\$640.00	(\$640.00)
1	XLT UPGRADE	\$2,029.00	\$2,029.00
1	SYNC3 / NAVIGATION	\$2,160.00	\$2,160.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$85.00	\$85.00
	PLEASE SPECIFY COLOR		
	SALES TAX 9.75%		

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$33,747.00
DELIVERY	\$400.00
Taxes SALES TAX	\$3,290.33
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$37,446.08</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE



# THIS IS YOUR QUOTE

QUOTE **S061421 337**

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/14/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F150 4X2 SUPER CAB PICKUP STATE CONTRACT 1-18-23-20A <b>CLIN 10</b>	\$23,306.00	\$23,306.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$699.00	\$699.00
1	BACKUP ALARM	\$127.00	\$127.00
1	FACTORY BLUETOOTH	\$871.00	\$871.00
1	POWER GROUP	\$1,185.00	\$1,185.00
1	REVERSE SENSING GROUP	\$375.00	\$375.00
1	TRAILER TOW PACKAGE	\$1,007.00	\$1,007.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX 9.75%			

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$27,954.00
DELIVERY	\$400.00
Taxes SALES TAX	\$2,725.52
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$31,088.27</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 355

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/14/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F250 SUPERCAB PICKUP 4X2 STATE CONTRACT 1-18-23-20A <b>CLIN 20</b>	\$25,595.00	\$25,595.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$767.00	\$767.00
1	7.3L V8 GAS ENGINE	\$2,047.00	\$2,047.00
1	LONGBED	\$214.00	\$214.00
1	BACKUP ALARM	\$141.00	\$141.00
1	BOXLINK TIE DOWN SYSTEM	\$76.00	\$76.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	POWER GROUP	\$926.00	\$926.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	MATERIAL RACK NOT AVAIALBLE W/DUMPER DOGG	\$0.00	\$0.00
1	TOOLBOX NOT AVAILABLE WITH DUMPER DOGG	\$0.00	\$0.00
1	EXTRA KEY	\$299.00	\$299.00
1	SHOP MANUAL ON CD	\$357.00	\$357.00
1	DOC FEE	\$85.00	\$85.00
1	DUMPER DOGG, ULTRA QUOTE 44358 ATTACHED	\$6,345.00	\$6,345.00

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$37,788.00
DELIVERY	\$400.00
Taxes SALES TAX	\$3,684.33
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$41,881.08</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 403

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone **SERVICE BODY WITH RACK**

Date 6/14/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F250 SUPER CAB PICKUP 4X2 DIESEL STATE CONTRACT 1-18-23-20A <b>CLIN 25</b>	\$34,716.00	\$34,716.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$1,041.00	\$1,041.00
-1	CHANGE TO REGULAR CAB	\$919.00	(\$919.00)
1	HIGH CAPACITY TRAILER TOW	\$1,129.00	\$1,129.00
1	BACKUP ALARM	\$141.00	\$141.00
1	BOX LINK NOT AVAILABLE WITH SERVICE BODY	\$0.00	\$0.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	REAR VIEW CAMERA/PREP	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	HITCH RECEIVER	\$595.00	\$595.00
1	PACIFIC SERVICE BODY 96401549	\$7,956.00	\$7,956.00
1	MATERIAL RACK	\$1,995.00	\$1,995.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$85.00	\$85.00
	SALES TAX 9.75%		

**Payment Details**

Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$47,974.00
DELIVERY	\$750.00
Taxes SALES TAX	\$4,677.47
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$53,410.22</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

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DATE

# THIS IS YOUR QUOTE

QUOTE S061421 403

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone **SERVICE BODY**

Date 6/14/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F250 SUPER CAB PICKUP 4X2 DIESEL STATE CONTRACT 1-18-23-20A <b>CLIN 25</b>	\$34,716.00	\$34,716.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$1,041.00	\$1,041.00
-1	CHANGE TO REGULAR CAB	\$919.00	(\$919.00)
1	HIGH CAPACITY TRAILER TOW	\$1,129.00	\$1,129.00
1	BACKUP ALARM	\$141.00	\$141.00
1	BOX LINK NOT AVAILABLE WITH SERVICE BODY	\$0.00	\$0.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	REAR VIEW CAMERA/PREP	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	HITCH RECEIVER	\$595.00	\$595.00
1	PACIFIC SERVICE BODY 96401549	\$7,956.00	\$7,956.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$85.00	\$85.00
	SALES TAX 9.75%		

### Payment Details

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$45,979.00
DELIVERY	\$750.00
Taxes SALES TAX	\$4,482.95
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$51,220.70</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061421 454

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/14/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB PICKUP STATE CONTRACT 1-18-23-20A <b>CLIN 28</b>	\$27,418.00	\$27,418.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$822.00	\$822.00
1	CHANGE TO 4X4	\$2,910.00	\$2,910.00
1	CHANGE TO SUPERCAB	\$2,200.00	\$2,200.00
1	7.3L V8 GAS ENGINE	\$2,047.00	\$2,047.00
1	110V/400W OUTLET	\$177.00	\$177.00
1	BACKUP ALARM	\$141.00	\$141.00
1	BLIND SPOT INFORMATION SYSTEM	\$546.00	\$546.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	REVERSE SENSING SYSTEM	\$248.00	\$248.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	WINCH	\$3,850.00	\$3,850.00
1	HITCH FOR SERVICE BODY	\$595.00	\$595.00
1	SCELZI OPEN TOP SERVICE BODY	\$7,411.00	\$7,411.00
1	EXTRA KEY	\$299.00	\$299.00
1	MATERIAL RACK	\$1,995.00	\$1,995.00
1	DOC FEE	\$85.00	\$85.00

SubTotal	\$51,680.00
DELIVERY	\$400.00
Taxes SALES TAX	\$5,038.80
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$57,127.55</b>

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

Taxes SALES TAX \$5,038.80  
CA Tire Tax \$8.75  
**TOTAL \$57,127.55**

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061521 853

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

## QUOTE

### Customer

Name MT DIABLO UNIFIED SCHOOL DIST  
Address CRISTIAN LEPE  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Date 6/15/2021  
Order No. SANDRA SCOTT  
Rep 916-442-6931  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD F350 4X2 REG CAB PICKUP STATE CONTRACT 1-18-23-20A <b>CLIN 28</b>	\$27,418.00	\$27,418.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$822.00	\$822.00
1	CHANGE TO SUPERCAB	\$2,200.00	\$2,200.00
1	7.3L V8 GAS ENGINE	\$2,047.00	\$2,047.00
1	110V/400W OUTLET	\$177.00	\$177.00
1	BACKUP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	BACKUP CAMERA/PREP KIT	\$535.00	\$535.00
1	REVERSE SENSING SYSTEM	\$248.00	\$248.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	FLATBED DUMP - ENOVEN QUOTE 79888	\$18,070.00	\$18,070.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX 9.75%			

### Payment Details

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

SubTotal	\$52,144.00
DELIVERY	\$400.00
Taxes SALES TAX	\$5,084.04
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$57,636.79</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE

# THIS IS YOUR QUOTE

QUOTE S061521 930

DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

**QUOTE** =

**Customer**

Name MT DIABLO UNIFIED SCHOOL DIST  
 Address CRISTIAN LEPE  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_

Date 6/15/2021  
 Order No. SANDRA SCOTT  
 Rep 916-442-6931  
 FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2022 FORD TRANSIT T250 HIGH ROOF CARGO VAN STATE CONTRACT 1-18-23-23A <b>CLIN 26</b>	\$34,291.00	\$34,291.00
1	2022 MODEL YEAR PRICE INCREASE 3%	\$1,028.00	\$1,028.00
1	CHANGE TO T350 HIGH ROOF EXTENDED LENGTH	\$2,971.00	\$2,971.00
1	110V INVERTER	\$100.00	\$100.00
1	3.5L ECOBOOST ENGINE	\$1,897.00	\$1,897.00
1	BACKUP ALARM	\$125.00	\$125.00
1	CARGO AREA LED LIGHTING	\$69.00	\$69.00
1	HD TRAILER TOW PACKAGE NOT COMPATIBLE	\$0.00	\$0.00
1	REVERSE SENSING SYSTEM NOT COMPATIBLE	\$0.00	\$0.00
1	SPRAY IN CARGO FLOORING	\$1,007.00	\$1,007.00
1	TRAILER BRAKE CONTROLLER - AFTERMARKET	\$232.00	\$232.00
1	ULTRA TRUCK WORKS INSTALLATION PKG Q44365	\$19,072.00	\$19,072.00
1	EXTRA KEY	\$299.00	\$299.00
1	SHOP MANUAL	\$357.00	\$357.00
1	DOC FEE	\$85.00	\$85.00
	SALES TAX 9.75%		

**Payment Details**

- Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$61,533.00
DELIVERY	\$400.00
Taxes SALES TAX	\$5,999.47
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$67,941.22</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61423**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP Kayla Dean  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
4	<b>2022 FORD F350 REGULAR CAB PICKUP 4X2</b> STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 28 <b>EXTERIOR COLOR: WHITE</b>	\$27,418.00	\$109,672.00
	<b>OPTIONS</b>		
	<b>HVAC</b>		
4	UPGRADE TO 7.3L V8 GAS ENGINE	\$2,047.00	\$8,188.00
4	SUPER CAB W/ 8' BED	\$2,200.00	\$8,800.00
4	BACK UP ALARM	\$141.00	\$564.00
4	HD SERVICE SUSPENSION	\$127.00	\$508.00
4	REAR VIEW CAMERA PREP KIT	\$535.00	\$2,140.00
4	TRAILER BRAKE CONTROLLER	\$274.00	\$1,096.00
4	EXTRA KEY/ FOB	\$299.00	\$1,196.00
4	SCELZI OPEN TOP SERVICE BODY (223701)	\$15,713.00	\$62,852.00
4	MATERIAL RACK	\$1,995.00	\$7,980.00
4	RECEIVER HITCH FOR UTILITY BODY	\$595.00	\$2,380.00
4	DOC FEE	\$85.00	\$340.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$205,716.00
DELIVERY	\$1,200.00
SALES TAX	\$20,057.31
CA Tire Tax	\$35.00
<b>TOTAL</b>	<b>\$227,008.31</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_ Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE





DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61424**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP Kayla Dean  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
3	<b>2022 FORD F350 REGULAR CAB PICKUP 4X2</b> STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 28 EXTERIOR COLOR: WHITE	\$27,418.00	\$82,254.00
	<b>OPTIONS</b>		
	<b>ELECTRONICS</b>		
3	UPGRADE TO 7.3L V8 GAS ENGINE	\$2,047.00	\$6,141.00
3	SUPER CAB W/ 8' BED	\$2,200.00	\$6,600.00
3	BACK UP ALARM	\$141.00	\$423.00
3	HD SERVICE SUSPENSION	\$127.00	\$381.00
3	REAR VIEW CAMERA PREP KIT	\$535.00	\$1,605.00
3	TRAILER BRAKE CONTROLLER	\$274.00	\$822.00
3	EXTRA KEY/ FOB	\$299.00	\$897.00
3	SCELZI OPEN TOP SERVICE BODY (223701)	\$15,713.00	\$47,139.00
3	MATERIAL RACK	\$1,995.00	\$5,985.00
3	RECEIVER HITCH FOR UTILITY BODY	\$595.00	\$1,785.00
3	DOC FEE	\$85.00	\$255.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$154,287.00
DELIVERY	\$900.00
SALES TAX	\$15,042.99
CA Tire Tax	\$26.25
<b>TOTAL</b>	<b>\$170,256.24</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61425**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
3	<b>2021 FORD TRANSIT T250 HIGH ROOF CARGO VAN</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 26 <b>EXTERIOR COLOR: WHITE</b>	\$34,291.00	\$102,873.00
	<b>OPTIONS</b>		
	<b>PAINTERS</b>		
3	EXPECT 3% INCREASE FOR 2022 MODEL	\$1,029.00	\$3,087.00
3	110V POWER INVERTER	\$100.00	\$300.00
3	DUAL BATTERIES (REW WITH 110V INV)	\$365.00	\$1,095.00
3	3.5L ECO BOOST ENGINE	\$1,897.00	\$5,691.00
3	BACK UP ALARM	\$125.00	\$375.00
3	CARGO AREA LED LIGHTING	\$69.00	\$207.00
3	HD TRAILER TOW PACKAGE	\$491.00	\$1,473.00
3	TRAILER BRAKE CONTROLLER	\$232.00	\$696.00
3	MANUAL - PARTS (CD ROM)	\$357.00	\$1,071.00
3	ULTRA (44368) SHELVES/DESK/LADDER RACKS	\$8,523.00	\$25,569.00
3	DOC FEE	\$85.00	\$255.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$142,692.00
DELIVERY	\$900.00
SALES TAX	\$13,912.47
CA Tire Tax	\$26.25
<b>TOTAL</b>	<b>\$157,530.72</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61426**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2021 FORD TRANSIT T250 HIGH ROOF CARGO VAN</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 26 <b>EXTERIOR COLOR: WHITE</b>	\$34,291.00	\$34,291.00
	<b>LOCKSMITH</b>		
1	EXPECT 3% INCREASE FOR 2022 MODEL	\$1,029.00	\$1,029.00
1	110V POWER INVERTER	\$100.00	\$100.00
1	DUAL BATTERIES (REW WITH 110V INV)	\$365.00	\$365.00
1	3.5L ECO BOOST ENGINE	\$1,897.00	\$1,897.00
1	BACK UP ALARM	\$125.00	\$125.00
1	CARGO AREA LED LIGHTING	\$69.00	\$69.00
1	HD TRAILER TOW PACKAGE	\$491.00	\$491.00
1	TRAILER BRAKE CONTROLLER	\$232.00	\$232.00
1	MANUAL - PARTS (CD ROM)	\$357.00	\$357.00
1	ULTRA (44368) SHELVES/DESK/LADDER RACKS	\$8,523.00	\$8,523.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$47,564.00
DELIVERY	\$300.00
SALES TAX	\$4,637.49
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$52,510.24</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61427**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2021 FORD TRANSIT T250 HIGH ROOF CARGO VAN</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 26 <b>EXTERIOR COLOR: WHITE</b>	\$34,291.00	\$34,291.00
	<b>OPTIONS</b>		
	<b>FIRE TECH</b>		
1	EXPECT 3% INCREASE FOR 2022 MODEL	\$1,029.00	\$1,029.00
1	110V POWER INVERTER	\$100.00	\$100.00
1	DUAL BATTERIES (REW WITH 110V INV)	\$365.00	\$365.00
1	3.5L ECO BOOST ENGINE	\$1,897.00	\$1,897.00
1	BACK UP ALARM	\$125.00	\$125.00
1	CARGO AREA LED LIGHTING	\$69.00	\$69.00
1	HD TRAILER TOW PACKAGE	\$491.00	\$491.00
1	TRAILER BRAKE CONTROLLER	\$232.00	\$232.00
1	MANUAL - PARTS (CD ROM)	\$357.00	\$357.00
1	ULTRA (44368) SHELVES/DESK/LADDER RACKS	\$8,523.00	\$8,523.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$47,564.00
DELIVERY	\$300.00
SALES TAX	\$4,637.49
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$52,510.24</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61428**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
4	<b>2021 FORD TRANSIT T250 HIGH ROOF CARGO VAN</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 26 <b>EXTERIOR COLOR: WHITE</b>	\$34,291.00	\$137,164.00
	<b>OPTIONS</b>		
	<b>ELECTRONICS</b>		
4	EXPECT 3% INCREASE FOR 2022 MODEL	\$1,029.00	\$4,116.00
4	110V POWER INVERTER	\$100.00	\$400.00
4	DUAL BATTERIES (REW WITH 110V INV)	\$365.00	\$1,460.00
4	3.5L ECO BOOST ENGINE	\$1,897.00	\$7,588.00
4	BACK UP ALARM	\$125.00	\$500.00
4	CARGO AREA LED LIGHTING	\$69.00	\$276.00
4	HD TRAILER TOW PACKAGE	\$491.00	\$1,964.00
4	TRAILER BRAKE CONTROLLER	\$232.00	\$928.00
4	MANUAL - PARTS (CD ROM)	\$357.00	\$1,428.00
4	ULTRA (44368) SHELVES/DESK/LADDER RACKS	\$8,523.00	\$34,092.00
4	DOC FEE	\$85.00	\$340.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$190,256.00
DELIVERY	\$1,200.00
SALES TAX	\$18,549.97
CA Tire Tax	\$35.00
<b>TOTAL</b>	<b>\$210,040.97</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61522**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP Kayla Dean  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2022 FORD F350 REGULAR CAB PICKUP 4X2</b> STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 28 <b>EXTERIOR COLOR: WHITE</b>	\$27,418.00	\$27,418.00
OPTIONS			
1	CHANGE TO DULLY PICKUP 4X2	\$1,345.00	\$1,345.00
1	DIESEL ENGINE	\$10,506.00	\$10,506.00
1	BACK UP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	REAR VIEW CAMERA PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	RECEIVER HITCH FOR UTILITY BODY	\$595.00	\$595.00
1	EXTRA KEY/ FOB	\$189.00	\$189.00
1	ENOVEN 10' FLATBED (79892)	\$8,514.00	\$8,514.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$49,729.00
DELIVERY	\$300.00
SALES TAX	\$4,848.58
CA Tire Tax	\$14.00
<b>TOTAL</b>	<b>\$54,891.58</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61621**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/16/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2021 FORD TRANSIT T250 HIGH ROOF CARGO VAN</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 26 <b>EXTERIOR COLOR: WHITE</b>	\$34,291.00	\$34,291.00
OPTIONS			
1	<b>EXPECT 3% INCREASE FOR 2022 MODEL YEAR</b>	\$1,029.00	\$1,029.00
1	CHANGE TO MEDIUM ROOF T350 148" WB	\$901.00	\$901.00
1	BACK UP ALARM	\$125.00	\$125.00
1	BLUETOOTH FACTORY SYNC	\$775.00	\$775.00
1	CLOTH SEATING	\$389.00	\$389.00
1	DEFROSTER, REAR WINDOW	\$141.00	\$141.00
1	FIXED REAR DOOR GLASS	\$161.00	\$161.00
1	DROP DOWN LADDER RACKS/ SHELVING (44395)	\$7,442.00	\$7,442.00
1	EXTRA KEY/FOB		\$0.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$45,339.00
DELIVERY	\$300.00
SALES TAX	\$4,420.55
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$50,068.30</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE



DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61622**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/16/2021  
 SALES REP KAYLA DEAN  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
3	<b>2021 FORD TRANSIT CONNECT PASSENGER WAG</b> STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 29 <b>EXTERIOR COLOR: WHITE</b>	\$25,599.00	\$76,797.00
OPTIONS			
3	<b>EXPECT 3% INCREASE FOR 2022 MODEL YEAR</b>	\$768.00	\$2,304.00
3	UPGRADE TO XLT TRIM	\$2,442.00	\$7,326.00
3	POWER ADJUSTABLE MIRRORS	\$131.00	\$393.00
3	BLIND SPOT INDICATORS	\$582.00	\$1,746.00
3	REAR WINDOW DEFROSTER	\$153.00	\$459.00
3	EXTRA KEY	\$299.00	\$897.00
3	BACKUP ALARM	\$300.00	\$900.00
3	DOC FEE	\$85.00	\$255.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

SubTotal	\$91,077.00
DELIVERY	\$900.00
SALES TAX	\$8,873.18
CA Tire Tax	\$8.75
<b>TOTAL</b>	<b>\$100,858.93</b>

**Payment Details**

- Cash
- Check
- Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

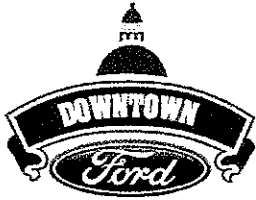
Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

SIGNATURE

DATE





DOWNTOWN FORD SALES  
 525 N16th Street, Sacramento, CA. 95811  
 916-442-6931 fax 916-491-3138

QUOTE No. **61523**

**QUOTE**

**Customer**

Name Mount Diablo Unified School District  
 Address 1936 Carlotta Dr.  
 City Concord State CA Zip 94519  
 Phone Attn: Cristian Lepe

DATE 6/15/2021  
 SALES REP Kayla Dean  
 PHONE 916-717-0362  
 FOB Concord

Qty	Description	Unit Price	TOTAL
1	<b>2022 FORD F350 REGULAR CAB CHASSIS 4X2</b> STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 29 <b>EXTERIOR COLOR: WHITE</b>	\$25,932.00	\$25,932.00
OPTIONS			
1	CHANGE TO REGULAR CAB DULLY 84" CA	\$1,946.00	\$1,946.00
1	DIESEL ENGINE	\$10,506.00	\$10,506.00
1	BACK UP ALARM	\$141.00	\$141.00
1	HD SERVICE SUSPENSION	\$127.00	\$127.00
1	REAR VIEW CAMERA PREP KIT	\$535.00	\$535.00
1	TRAILER BRAKE CONTROLLER	\$274.00	\$274.00
1	RECEIVER HITCH FOR UTILITY BODY	\$595.00	\$595.00
1	EXTRA KEY/ FOB	\$189.00	\$189.00
1	ENOVEN 12' FLATBED (79893)	\$8,871.00	\$8,871.00
1	DOC FEE	\$85.00	\$85.00
SALES TAX CALCULATED AT 9.75% BASED ON REGISTRATION ADDRESS			

**Payment Details**

Cash  
 Check  
 Credit Card

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

SubTotal	\$49,201.00
DELIVERY	\$300.00
SALES TAX	\$4,797.10
CA Tire Tax	\$14.00
<b>TOTAL</b>	<b>\$54,312.10</b>

Office Use Only

**\$500 DISCOUNT WITH PAYMENT IN 20 DAYS!!!**

\_\_\_\_\_  
 SIGNATURE DATE