



ASTOUND BID SHEET

Astound Broadband is pleased to provide the following proposed term sheet to Mt. Diablo Unified School District

Customer Contracting and Billing Information

Customer Name:	Mt. Diablo USD
Customer Agent:	Joe Estrada
Billing Address:	1936 Carlotta Dr
Suite / Floor:	
City:	Concord
State:	CA
Zip Code:	94519
TIN/FEIN:	
Telephone:	925-682-8000 x 4094
Cell Phone:	
Email:	estrada@mdusd.k12.ca.us

Astound Contact Information

Sales Agent:	Amos Munoz
Sales Office Address:	215 Mason Cir
Suite / Floor:	
City:	Concord
State:	CA
Zip Code:	94520
Telephone:	(925) 459-1048
Cell Phone:	(925) 575-4265
Email:	amunoz@wavebroadband.com

Based on our discussions, we understand Mt Diablo USD desires to receive the services identified below:

Service Description/Service Sites	Term	Quantity	Monthly Rate per circuit	Monthly Rate	Non-Recurring Charges
Point to Point Fiber Connectivity between the Mt. Diablo Unified School District office located at 1936 Carlotta Dr. Concord, CA and each of the 17 District Sites shown below. Minimum spend per month for the Term of this Agreement is \$ 11,000.00.					
500 Mbps Point to Point Circuit	60 Months	1	\$ 1,500.00	\$ 1,500.00	Waived
50 Mbps Point to Point Circuit	60 Months	5	\$ 750.00	\$ 3,750.00	Waived
20 Mbps Point to Point Circuit	60 Months	11*	\$ 600.00	\$ 6,600.00	Waived
Totals		17		\$ 11,850.00	Waived

*2 of these to be provided as Managed wholesale circuits.

We understand that MDUSD strongly discourages running the fiber to IMPOE from the pole overhead and that underground conduit from the pole to district premises is preferred.

Additional Customer Information

	Billing Contact	Site Contact	Technical Contact
Name			
Phone			
Fax			
Cell			
Email Address			

Proposed date for commencement of services/Install Date: Estimate - within 60 – 120 Days of MSA/Order signatures

Has Customer previously entered into an agreement with Astound? No

The proposal contained in this term sheet is confidential, and any and all information related hereto that is identified by Astound Broadband as “confidential”, or which, under all of the circumstances, ought reasonably to be treated as confidential may not be disclosed by Customer to any third person without the express consent of Astound Broadband.

Neither this term sheet nor the acceptance hereof is intended to create, nor shall it create, a binding legal obligation of Astound Broadband. The provision of the services described in this term sheet is contingent upon and subject to the execution of definitive agreements by Customer in form and substance satisfactory to Astound Broadband in its discretion.

The nonbinding proposal outlined above is open for acceptance by Customer for a period of 30 days from the date of this term sheet. The proposal may be accepted by Customer by signing the acceptance below and returning a copy of this term sheet to Amos Munoz at fax (925) 459-1102. The date of this term sheet is: 12-14-12

Accepted by Customer:

Name Printed: _____

Date: _____

Mt Diablo Unified School District Sites within the Scope of this Proposal

From	To	Mbps
James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	Contra Costa Office of Education 77 Santa Barbara Road Pleasant Hill, CA 94523	500
Maintenance/Operations 1480 Gasoline Alley, B 3, Concord, CA 94520	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
College Park High 201 Viking Dr., Pleasant Hill, CA 94523	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	50
Concord High 4200 Concord Blvd., Concord, CA 94521	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	50
Diablo View Middle 300 Diablo View Ln., Clayton, CA 94517	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20 Provided via Managed Wholesale circuit
El Dorado Middle 1750 West St., Concord, CA 94521	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Foothill Middle 2775 Cedro Ln., Walnut Creek, CA 94598	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Mt. Diablo Adult Education - Loma Vista Adult Ctr. 1266 San Carlos Ave., Concord, Ca 94518	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Mt. Diablo High 2450 Grant St., Concord, CA 94520	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	50
Northgate High 425 Castle Rock Rd., Walnut Creek, CA 94598	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	50
Oak Grove Middle 2050 Minert Rd., Concord, CA 94518	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Pine Hollow Middle 5522 Pine Hollow Rd., Concord, CA 94521	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Pleasant Hill Middle One Santa Barbara Rd., Pleasant Hill, CA 94523	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20
Riverview Middle 205 Pacifica Ave., Bay Point, CA 94565	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20 * provided via Managed Wholesale circuit
Sequoia Middle 265 Boyd Rd., Pleasant Hill, CA 94523	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20

Ygnacio Valley High 755 Oak Grove Rd., Concord, CA 94518	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	50
Valley View Middle School 181 Viking Dr, Pleasant Hill, CA 94523	James W. Dent Education Center 1936 Carlotta Dr., Concord, CA 94519	20