## Comparison of AT&T First Net Solutions Communication Devices versus Existing Plans (2-way Radios & GPS)

<b>Current Plans</b>	Λ	/lonthly	Annual
2-way Radio		1,620	19,442
Versa Tran GPS		3,452	41,423
sub-total	\$	5,072	\$ 60,866

Requested Plan	Monthly		Annual	
AT&T	\$	3,863	\$	46,357

Cost Difference	\$	1,209	\$ 14,50	<i>9</i> represents reduced costs
-----------------	----	-------	----------	-----------------------------------

## 1X Start-Up Equipment Costs

92 Devices @\$68.53	6,305
*Surcharges & Taxes	32,557
Total 1X Start-Up Costs	38,862

<sup>\*</sup>based on full retail equipment price