





## MT. DIABLO UNIFIED SCHOOL DISTRICT

JAMES W. DENT EDUCATION CENTER  
1936 Carlotta Drive  
Concord, CA 94519-1397  
Phone (925) 682-8000 ~ Fax (925) 609-8768

**STEVEN LAWRENCE, Ph.D.**  
*Superintendent of Schools*

**BRYAN RICHARDS**  
*Chief Financial Officer*

April 27, 2011

Geraldina Grünbaum  
Supervising Environmental Planner  
Bay Area Air Quality Management District  
939 Ellis Street  
San Francisco, CA 94109

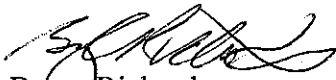
Dear Ms. Grünbaum,

Enclosed please find the District's application for the Lower-Emission School Bus Program. As indicated in the attached documents, Angie Goakey, Transportation Service Coordinator has been designated to implement and administer the bus replacement project.

The Board of Education's next meeting is May 10, 2011. This item has been submitted for their final approval on that date. We will follow up with a copy of the approved board action item after the board meeting on May 10, 2011.

If you need further information from the District, please advise accordingly.

Very truly yours,

  
Bryan Richards  
Chief Financial Officer

Blue Bird D3RE3904S Cummins ISL CNG 3000 78 CEWSSS LSED & RSED

Base Piggyback Bid	\$135,150.00
2010 Price Increase	\$6,757.50
13) 39" 3 pt Student Safety Seats in lieu of 45"/30" seats	\$4,149.00
Silicone Heater Hoses ilo Goodyear Hi-miler	\$184.00
Michelin 12R 22.5 XZE LRH tires in lieu of 11R tires	\$420.00
22) Alternative Fuel Option - CNG	\$33,105.00
30) 20 Year CNG Tanks	\$294.00
Delete Tow Hooks - Front and Rear	(\$200.00)
Delete Reflective tape on sides and rear of bus	(\$175.00)
Delete locks on rear engine cmpt door	(\$41.00)
Delete outside speaker	(\$32.00)
Hazard lights in engine cmpt - not available any longer	n/a
Piggyback Bid Price excluding sales tax	\$179,611.50
Less A-Z Bus Sales Discount	(\$24,715.00)
Total Sales Price excluding sales tax	\$154,896.50
9.75% Sales Tax - Contra Costa County - Concord	\$15,102.41
Total Sales Price	\$169,998.91



A-Z Bus Sales, Inc.  
3418 52<sup>nd</sup> Avenue  
Sacramento, CA 95823  
Voice 408-688-4774  
Fax 408-782-2502  
Web <http://www.A-ZBus.com>  
E-Mail [mmiddleton@a-zbus.com](mailto:mmiddleton@a-zbus.com)

## Vehicle Quotation

m40638.0442231482

Terms: net 15 days after receipt of bus or l/p

Unit Price: \$154,896.50

Accepted:

Taxable Amount: \$154,896.50

By: \_\_\_\_\_

9.75% Sales Tax: \$15,102.41

Date: \_\_\_\_\_

License: \$0.00

By: Marty Middleton

Total - FOB Concord, CA: \$169,998.91

A-Z Bus Sales, Inc.

Deposit: \_\_\_\_\_

Balance Due: \$169,998.91

All pricing is based upon the Waterford Unified School District piggyback bid awarded to A-Z Bus Sales, Inc. A copy of all piggyback bid documentation is available upon request from A-Z Bus Sales, Inc. All pricing valid for 30 days, or availability of stock units at time of purchase order. Prices quoted herein are based upon Federal, State, and Local Laws and Regulations governing truck equipment and performance levels in effect as of the date hereof. Buyer will pay for any equipment or performance changes, modifications, or additions required by any changes in such laws or regulations subsequent to the date hereof at the increased cost to Seller.