

**MMRK424 – 1YR w/Nutanix Services**

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| <p>Notes:</p> | <p><b>NOTE:</b></p> <p>1. Above Xi subscription offers customer volume discount of 5.00% on all items in Xi rate card as of 12/6/2021. Your applicable rate card is shown on the last page. If this quote contains XI Leap Promotion SKU (XI-LEAP-DOTNEXTPROMO) then it is as described at <a href="https://www.nutanix.com/leapnext19">https://www.nutanix.com/leapnext19</a></p> <p>2. Customer will be required to provide credit card (or request invoicing if meeting NX credit criteria) for overage payment. Overage payment will be directly between customer and Nutanix</p> <p>3. A 12-month XI-LEAP-CLUSTER/XI-MIN-COMMIT list price commit of USD \$44,052.00 equals USD \$3,671.00/month for 12 month commitment plan computed at list price.<br/>Overage on this commitment is computed as follows:<br/>Total Overage Amount for the month= {Sum (Consumed UOM x List Price) x (1-Customer Volume Discount) – USD \$3,671.00} x (1 - Total Discount), where,<br/>Consumed UOM = Units consumed of each line item under column “Xi Rate Card Name” in the attached rate card below.</p> <p>4. Xi Environment Details<br/>Protected VMs:<br/>Basic Protection - 46 vCPUs, 120 GB memory, 4:1 Oversubscription;<br/>Premium Protection - 20 vCPUs, 192 GB memory, 4:1 Oversubscription;<br/>Networking:<br/>VPN, 4 Floating IPs, 10 TB Monthly Data Transfer (50TB for the first month)<br/>Live VMs:<br/>1 VMs, 2 vCPUs, 8 GB memory, 50 HDD, 0 SSD, 4:1 Oversubscription</p> <p>Nutanix offers optional annual maintenance/support contracts for software and hardware components of its systems. The pricing/discount presented throughout this quotation has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price/discount. The totals set out in this quotation were calculated using the actual price/discount, rather than the pricing/discount displayed above, and are the true and binding totals for this quotation. The pricing/discount presented may not add up precisely to the totals provided due to rounding</p> |
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