

November 12, 2013

Joshua Wittman  
Director of Technology Support  
Technology and Information Services  
Mt. Diablo Unified School District  
1936 Carlotta Drive, Concord, CA 94519

Subject: MDUSD – Measure C Laptop - RFQ

Dear Joshua:

We are pleased to provide you our response to your Request for Quotation (RFQ) for HP notebook computers. DecoTech is a HP Gold Partner serving the Northern California education market. DecoTech is also an HP Authorized Service Provider, which permits us to provide MDUSD onsite warranty support on HP computers with our own HP certified technicians.

The HP Notebooks specified ship standard with a 3 years parts and labor warranty (3/3/0). In order to comply with the District's requirement of onsite service and service calls initiated by email, DecoTech will provide onsite service for 3 years at no additional cost using our HP authorized service technicians. Our dedicated service manager will field all emails and phone calls for service requests during regular school hours. As long as the service requests are initiated by TIS or authorized site technician, there will be no wasted time with additional troubleshooting. When the defective part can be identified, our service manager will immediately order its replacement and dispatch an authorized HP warranty technician as soon as it arrives. For repairs which cannot be made onsite, DecoTech will dispatch a technician to pickup the computer and take care of shipping it to HP and returning it to the site once repaired.

All of our technicians have had DOJ Background checks as required. Since we only use our own personnel for onsite warranty service, the District is assured that any technician dispatched to a school site has been LiveScan fingerprinted. The District also has the option of calling HP directly for warranty support. In addition to providing the equipment in this list, DecoTech has the ability to provide deployment and imaging services for a nominal fee. DecoTech is a State of California Certified Small Business Enterprise (SBE).

DecoTech is now a holder of HP's Indirect WSCA/NASPO contract #B27164-CA. Please make the following remark in the body of your purchase order: **MPA Contract B27164/PA# B27164-CA** if you wish to utilize WSCA. There are no contract administration fees for use of the WSCA contract. DecoTech also holds CMAS contract #3-10-70-1602M if you prefer to use CMAS as your purchasing vehicle for this order.

We are working closely with your HP Printing and Personal Systems (PPS) account team to help ensure timely delivery and a smooth inventory process as required. If awarded this contract, it is our intent to have HP deliver all product to our distribution center located in Ontario, CA. At that location the equipment will be individually palletized for each site, per your instructions. Each site's pallet can be delivered to the Supply Warehouse or directly to the school site, if preferred. Our Net 30 invoices will correspond with the delivery date of each pallet.

Your HP account representative, Tom Hyland, and DecoTech's staff will work closely together to meet your delivery deadline of twenty-one (21) days from PO submittal. HP and DecoTech acknowledge the 2% penalty for any items that cannot be delivered in the allotted time frame. Our prices are effective for six months.

We look forward to working with you on this project. Please contact Whitney Wopat or me if you have any questions.

Sincerely,



David Dickstein  
President

Encl



1180 Mt Diablo Blvd.

Walnut Creek, CA 94596

(925) 954-1520 - Fax: (925) 954-1521

# PROPOSAL

DATE	NUMBER
11/12/2013	E13-13215

**PREPARED FOR**

Mt. Diablo Unified School District  
 Attn: Joshua Wittman  
 1936 Carlotta Drive  
 Concord, CA 94519

CA License #862324

TERMS	FOB
Net 30	DESTINATION

QTY	ITEM	DESCRIPTION	UNIT \$	TOTAL
		RFQ-MEASURE C LAPTOPS		
76	D0T67US#ABA	PLEASANT HILL MIDDLE SCHOOL	632.00	48,032.00
76	SB50	HP 6475B Notebook w/ Windows 7	4.00	304.00
		State of CA Required Monitor Recycling Fee		
		Sub-Total		48,336.00
76	D0T67US#ABA	VALLEY VIEW MIDDLE SCHOOL	632.00	48,032.00
76	SB50	HP 6475B Notebook w/ Windows 7	4.00	304.00
		State of CA Required Monitor Recycling Fee		
		Sub-Total		48,336.00
76	D0T67US#ABA	OAK GROVE MIDDLE SCHOOL	632.00	48,032.00
76	SB50	HP 6475B Notebook w/ Windows 7	4.00	304.00
		State of CA Required Monitor Recycling Fee		
		Sub-Total		48,336.00
76	D0T67US#ABA	FOOTHILL MIDDLE SCHOOL	632.00	48,032.00
76	SB50	HP 6475B Notebook w/ Windows 7	4.00	304.00
		State of CA Required Monitor Recycling Fee		
		Sub-Total		48,336.00
		Sub-Total		193,344.00
		3 Year Onsite Service Provided by DecoTech Service E-Mail Address: service@decotech.com		
		SHIPPING ADDRESS Mt. Diablo Unified School District Attn: Joshua Wittman , TAC Computer Lab Project 2326 Bisso Lane, Concord, CA 94520		

Please make PO out to DecoTech Systems.

Sales Tax (9.0%) \$17,291.52

**Total** \$210,635.52