



Empowering Educators, Engaging Students

Sales Quotation Page 1 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

Delivered unit pricing to 11092 per Palmer Hamilton's Sourcewell Contract # 091423-PHL for Furniture Solutions with Related Accessories and Services; one location, tailgate delivery, blanket wrapped, ramp included.
Note: Off-loading, inside delivery, setting in place, assembly, and installation are not included in unit price.

Project #9774 per book dated 11-07-24

Cafeteria Dining - Seating Capacity - 152

1	59T122960RD-B4	4 Bench Table 29"H x 60" dia.	\$4,275.00	\$2,992.50	4	\$11,970.00
---	-----------------------	-------------------------------	------------	------------	---	-------------

Frame: Powdercoat
Frame Color: Sparkle Silver-SS
Laminate: Group 1
Laminate Choice: *to be determined
Laminate (Bench): Group 2
Laminate Choice (Bench): *to be determined
Edge: EdgeGuard
Edge Color: Black (001)

*NOTE: Benches - WA 8203-38 Silver Oak Ply

2	59T122960RD-B4	4 Bench Table 29"H x 60" dia.	\$4,275.00	\$2,992.50	3	\$8,977.50
---	-----------------------	-------------------------------	------------	------------	---	------------

Frame: Powdercoat
Frame Color: Sparkle Silver-SS
Laminate: Group 1
Laminate Choice: *to be determined
Laminate (Bench): Group 2
Laminate Choice (Bench): *to be determined
Edge: EdgeGuard
Edge Color: Black (001)

*NOTE: Tops - (3) WA 13098-60 Concord Grape / Benches - WA 8203-38 Silver Oak Ply



Empowering Educators, Engaging Students

Sales Quotation Page 2 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
3	59T122960RD-B4	4 Bench Table 29"H x 60" dia. <i>Frame: Powdercoat Frame Color: *to be determined Laminate: Group 4 Laminate Choice: *to be determined Laminate (Bench): Group 2 Laminate Choice (Bench): *to be determined Edge: EdgeGuard Edge Color: Black (001)</i> <i>*NOTE: Tops - (2) WA Y0716-60 Constellation Night / Benches - WA 8203-38 Silver Oak Ply</i>	\$4,610.00	\$3,227.00	2	\$6,454.00
4	59T123260RD-B2S2	2 Bnch/2 Stool Table 32"H x 60" dia. Wheelchair-Accessible <i>Frame: Powdercoat Frame Color: *to be determined Laminate: Group 1 Laminate Choice: *to be determined Laminate (Bench): Adder Edge: EdgeGuard Edge Color: Black (001) Stool Color: Gray</i> <i>*NOTE: Tops - (1) WA 13098-60 Concord Grape / Benches - WA 8203-38 Silver Oak Ply</i>	\$3,805.00	\$2,663.50	1	\$2,663.50
5	59T0829120EL-S12	12 Stool Table 29"H x 44"W x 120"L <i>Frame: Powdercoat Frame Color: Sparkle Silver-SS Laminate: Group 1 Laminate Choice: WilsonArt 4166-60 Pampas (202-PMP) Edge: EdgeGuard Edge Color: Black (001) Stool Color: Purple</i>	\$4,776.00	\$3,343.20	2	\$6,686.40
6	59T0829120EL-S12	12 Stool Table 29"H x 44"W x 120"L	\$4,776.00	\$3,343.20	2	\$6,686.40



Empowering Educators, Engaging Students

Sales Quotation Page 3 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

Frame: Powdercoat
Frame Color: Sparkle Silver-SS
Laminate: Group 1
Laminate Choice: *to be determined
Edge: EdgeGuard
Edge Color: Black (001)
Stool Color: Gray

*NOTE: Tops - (2) WA 13098-60 Concord Grape

7	59T0829120EL-S12	12 Stool Table 29"H x 44"W x 120"L	\$5,306.00	\$3,714.20	2	\$7,428.40
---	-------------------------	------------------------------------	------------	------------	---	------------

Frame: Powdercoat
Frame Color: Sparkle Silver-SS
Laminate: Group 4
Laminate Choice: *to be determined
Edge: EdgeGuard
Edge Color: Black (001)
Stool Color: Gray

*NOTE: Tops - (2) WA Y0716-60 Constellation Night

8	METHOD-18A-GR-CHR	Method 18 Inch High	\$298.00	\$208.60	2	\$417.20
---	--------------------------	---------------------	----------	----------	---	----------

Shell Color: Graphite (GR)
Frame Color: Chrome (CHR)

9	PHQRAIL-541-SS	Qrail 5ft Section - Silver	\$1,208.00	\$845.60	1	\$845.60
---	-----------------------	----------------------------	------------	----------	---	----------

10	PHQRAIL-541-ADD-SS	Qrail 5ft Addition - Silver	\$633.00	\$443.10	1	\$443.10
----	---------------------------	-----------------------------	----------	----------	---	----------

11	PHQRAIL-341-ADD-SS	Qrail 3ft Addition - Silver	\$610.00	\$427.00	1	\$427.00
----	---------------------------	-----------------------------	----------	----------	---	----------



Empowering Educators, Engaging Students

Sales Quotation Page 4 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

12	WR18-32	Waste Receptacle: Single Top-Load Trash Receptacle with 32 Gallon Liner and Casters -42.5"H x 27.2"W x 27.2"D	\$3,436.00	\$2,405.20	2	\$4,810.40
----	----------------	---	------------	------------	---	------------

Laminate: LOGO
Laminate Choice (Front): *to be determined
Laminate (Side A): Group 1
Laminate Choice (Side A): *to be determined
Laminate (Side B): Group 1
Laminate Choice (Side B): *to be determined
Laminate (Back): Group 1
Laminate Choice (Back): *to be determined
Laminate (Top): Group 1
Laminate Choice (Top): *to be determined
Edge Color: Black (001)

*NOTE: Unit & Top Laminate - WA 8203-38 Silver Oak Ply / Door Laminate - #6 Custom Laminate LOGO

13	WR18-32-18_SQHole	Waste Receptacle: Single Top-Load Trash Receptacle 18" square hole with 32 Gallon Liner and Casters -42.5"H x 27.2"W x 27.2"D	\$3,436.00	\$2,405.20	2	\$4,810.40
----	--------------------------	---	------------	------------	---	------------

Laminate: LOGO
Laminate Choice (Front): *to be determined
Laminate (Side A): Group 1
Laminate Choice (Side A): *to be determined
Laminate (Side B): Group 1
Laminate Choice (Side B): *to be determined
Laminate (Back): Group 1
Laminate Choice (Back): *to be determined
Laminate (Top): Group 1
Laminate Choice (Top): *to be determined
Edge Color: Black (001)

*NOTE: Unit & Top Laminate - WA 8203-38 Silver Oak Ply / Door Laminate - #5 Custom Laminate LOGO

14	WR18-32-Flattop	Waste Receptacle: Single Top-Load Trash Receptacle flattop with 32 Gallon Liner and Casters -42.5"H x 27.2"W x 27.2"D	\$3,022.00	\$2,115.40	2	\$4,230.80
----	------------------------	---	------------	------------	---	------------



Empowering Educators, Engaging Students

Sales Quotation Page 5 of 10

Mt. Diablo Unified (CA)
Alexandra Emmott
1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775
Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

*Laminate: Group 2
Laminate Choice (Front): *to be determined
Laminate (Side A): Group 1
Laminate Choice (Side A): *to be determined
Laminate (Side B): Group 1
Laminate Choice (Side B): *to be determined
Laminate (Back): Group 1
Laminate Choice (Back): *to be determined
Laminate (Top): Group 1
Laminate Choice (Top): *to be determined
Edge Color: Black (001)*

**NOTE: Unit Laminate - WA 8203-38 Silver Oak Ply / Door & Top Laminate - WA 13098-60 Concord Grape*

15	RR18-32	Recycling Receptacle: Single Top-Load Recycle Receptacle with 32 Gallon Liner and Casters 42.5"H x 27.2"W x 27.2"D	\$3,436.00	\$2,405.20	2	\$4,810.40
----	----------------	--	------------	------------	---	------------

*Laminate: LOGO
Laminate Choice (Front): *to be determined
Laminate (Side A): Group 1
Laminate Choice (Side A): *to be determined
Laminate (Side B): Group 1
Laminate Choice (Side B): *to be determined
Laminate (Back): Group 1
Laminate Choice (Back): *to be determined
Laminate (Top): Group 1
Laminate Choice (Top): *to be determined
Edge Color: Black (001)*

**NOTE: Unit & Top Laminate - WA 8203-38 Silver Oak Ply / Door Laminate - #7 Custom Laminate LOGO*

Decor -

16	AW1a - AW1b / Elevation B	3mm White DiBond / Direct Print / Wall Mount Screws Caps / 88"w x 100.1"h & 88"w x 102.18"h / LOT of (2)	\$11,875.00	\$8,312.50	1	\$8,312.50
----	--------------------------------------	--	-------------	------------	---	------------



Empowering Educators, Engaging Students

Sales Quotation Page 6 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date

Quote #

11/11/2024

RFQ-26075-111124

Project Name:

Rio Vista Elementary School

Quote Expires On:

1/11/2025

Questions?

Pamela Gannon

PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
17	AW2 / Elevation B	3mm White DiBond / Direct Print / Wall Mount Silver Stand Offs / 373.7"w x 24"h Overall Letter Set*	\$8,350.00	\$5,845.00	1	\$5,845.00
18	AW3 / Elevation B	6mm Clear Acrylic / Direct Print 2nd surface / Wall Mount Silver Stand Offs / 47"w x 72"h	\$4,455.00	\$3,118.50	1	\$3,118.50
19	AW4 / Elevation B	3mm White DiBond / Direct Print / Wall Mount Screws Caps with (2) acrylic sleeves for inserts / 16"w x 42"h	\$885.00	\$619.50	1	\$619.50
20	AW5a - AW5b & AW6a - AW6b /Elevation C	Mix- 3M 480C Film & 3mm Silver DiBond / Direct Print / Wall Mount* / 196.25"w x 102"h Overall / LOT of (2)	\$33,540.00	\$23,478.00	1	\$23,478.00
<p><i>*NOTE: 3M - Cut to size and shape with overlam wall mount as required with Heat – Wall must be finished, painted, and free of chipped paint or obstacles for proper adhesion – DiBond - Screws Silver Caps</i></p>						
21	AW11 / Elevation D	Lit - 6mm Frosted Acrylic / Direct Print / Mount as required with L Channel and RGB LED Strip Light / 381"w x 23.5"h	\$11,930.00	\$8,351.00	1	\$8,351.00
<p><i>*NOTE: Cut to size and shape assemble as required with UL Certified Halo Lit LED light source. Includes consumer plug and remote. Power outlet must be within 48" of piece. Any power run, connection or electrical work to be provided by school**</i></p>						
22	AW7a - AW7b / Elevation D	3mm White DiBond / Direct Print / Wall Mount Screws Caps / 62.75"w x 44.75"h & 63"w x 44.875"h / LOT of (2)	\$4,920.00	\$3,444.00	1	\$3,444.00



Empowering Educators, Engaging Students

Sales Quotation Page 7 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date

Quote #

11/11/2024

RFQ-26075-111124

Project Name:

Rio Vista Elementary School

Quote Expires On:

1/11/2025

Questions?

Pamela Gannon
PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
23	AW8a - AW8b / Elevation D	Lit - 3mm White DiBond / Direct Print / Wall Mount Silver Stand Offs / 45"w x 37.4"h / LOT of (2)	\$12,960.00	\$9,072.00	1	\$9,072.00
<p><i>*NOTE: Cut to size and shape assemble as required with UL Certified Halo Lit LED light source. Includes consumer plug and remote. Power outlet must be within 48" of piece. Any power run, connection or electrical work to be provided by school**</i></p>						
24	AW9a - AW9b / Elevation D	3M 480C Film / Direct Print / Wall Mount* / 63"w x 44.75"h & 63"w x 44.875"h / LOT of (2)	\$3,140.00	\$2,198.00	1	\$2,198.00
<p><i>*NOTE: Cut to size and shape with overlam wall mount as required with Heat – Wall must be finished, painted, and free of chipped paint or obstacles for proper adhesion –</i></p>						
25	AW10a - AW10b / Elevation D	Mix - 3mm White DiBond with Cork Inlay / Direct Print / Wall Mount Screws Caps with PVC backer / 63"w x 44.75"h & 63"w x 44.875"h / LOT of (2)	\$7,355.00	\$5,148.50	1	\$5,148.50
26	AW12 / Elevation E	Mix- 6mm Clear Acrylic with Cork Inlay / Direct Print / Wall Mount Black Stand Offs PVC backer as required / 36"w x 47"h	\$2,710.00	\$1,897.00	1	\$1,897.00
27	AW13 -AW14a-c - AW15 / Elevation F	Mix- 3M 480C Film & 3mm Polycarb & 6mm PVC / Direct Print / Wall Mount* / 248"w x 102"h	\$18,415.00	\$12,890.50	1	\$12,890.50
<p><i>*NOTE: AW13 - 3M Cut to size and shape with overlam wall mount as required with Heat – Wall must be finished, painted, and free of chipped paint or obstacles for proper adhesion – AW14a-c - 3mm Clear Polycarb / Direct Print 2nd surface / Wall Mount Screws Caps / Various Sizes per book* / LOT of (3) AW15 - 6mm PVC / Direct Print / Wall Mount Screws Silver Caps / 29.8"w x 39.3"h</i></p>						
28	DE1 / Ceiling Hung	13mm Gatorplast / Direct Print / Ceiling Hang with cables / 180"w x 30"h	\$4,155.00	\$2,908.50	1	\$2,908.50



Empowering Educators, Engaging Students

Sales Quotation Page 8 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
29	AW16a - AW16c / Serving Equipment*	3M 480C Film / Direct Print / Mount as required t serving line faces / Various sizes per book* / LOT of (4)	\$3,450.00	\$2,415.00	1	\$2,415.00
<p><i>*NOTE: Cut to size and shape with overlam wall mount as required with Heat – Wall must be finished, painted, and free of chipped paint or obstacles for proper adhesion –</i></p>						
30	DE2a - DE2b / Ceiling Hung	13mm Gatorplast / Direct Print / Ceiling Hang with cables / 119"w x 94"h with seams / LOT of (2)	\$14,510.00	\$10,157.00	1	\$10,157.00
31	Additional discount	Additional discount based on products, models, quantities quoted and freight savings	\$0.00	(\$30,900.00)	1	(\$30,900.00)

Please provide a receiving contact name, e-mail address, and phone number for scheduling the delivery. This contact needs to be available during the workday and, also, during nights and weekends to schedule the delivery, if necessary.

Lead times may vary and will be based on receipt of purchase order with full product information, full color information, artwork and color approvals, material availability, and the production schedule availability at the time order is received.

Lead time is currently 8-10 weeks to ship from the factory for most standard products, plus 3-10 business days transit time for delivery.

Friday deliveries are subject to a 10-20% freight charge increase due to additional carrier back haul costs.

The freight quote provided is an estimate. Freight will be recalculated and billed at time of shipment



Empowering Educators, Engaging Students

Sales Quotation Page 9 of 10

Mt. Diablo Unified (CA)

Alexandra Emmott

1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775

Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

Each Sourcewell participating Entity is responsible for supplying Palmer Hamilton with valid tax-exemption certification(s). When ordering, the participating entity must indicate if it is a tax-exempt entity. CUSTOM LOGO LAMINATES WILL INCREASE LEAD TIME. Final logo approval must be received prior to beginning production of any order.

Chrome Frames will extend the lead time by two weeks.

Purchase order should reference Sourcewell Participating Entity ID#, Contract Quote Number, and be issued directly to:

Palmer Hamilton LLC
143 S. Jackson St.
Elkhorn, WI 53121

Carly Garland
K12 Cafe Consulting, LLC
Palmer Hamilton Agent of Record

Sub Total	\$140,616.10
Sales Tax	\$13,710.07
Shipping	
Total	\$154,326.17

Delivered unit pricing to Bay Point CA 94565 per Palmer Hamilton's Sourcewell Contract # 091423-PHL for Furniture Solutions with Related Accessories and Services; one location, tailgate delivery, blanket wrapped, ramp included.

Note: Off-loading, inside delivery, setting in place, assembly, and installation are not included in unit price.

0



Empowering Educators, Engaging Students

Sales Quotation Page 10 of 10

Mt. Diablo Unified (CA)
Alexandra Emmott
1936 Carlotta Dr
Concord, CA 94519
US

Phone: 925.682.8000 x3775
Fax:

Date	Quote #
11/11/2024	RFQ-26075-111124

Project Name:	Rio Vista Elementary School
Quote Expires On:	1/11/2025
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
------	--------	-------------	-----------	----------	-----	------------

Lead Time: Lead time may be affected by material availability and the production schedule at the time the order is received.

Fabric: Production lead time will be extended during the fabric selection approval process. Lead times for upholstered product are calculated from the date all fabric has been received.

Prices: Prices are effective for 60 days from the Sales Quotation date.

Delivery: Delivery date is an estimate and is based on current lead time at the time an order is received.

Sales Tax: Sales tax is not included in the quote unless specifically identified. Any applicable sales tax will be added at time of invoicing.

Installation: Installation charges are not included in the above price unless expressly noted.

Dumpster: Unless noted in quote, dumpsters and trash haul away are not part of any provided installation pricing. Any waste, dunnage or packaging materials from delivery and installation will be compacted and neatly left on site.

Freight Rates: **Shipping amounts are estimates only and are FOB plant. If this quote has expired, current rates will be charged at time of shipment.**

Freight rates are based on LTL carrier, blanket-wrapped product, tailgate delivery to one location only, including a ramp, unless otherwise noted. Additional charges for multiple stops will apply. Cartoning/skidding is available for an additional charge. Special delivery arrangements may be made for an additional charge.

Terms and Conditions: Please read this entire quote carefully, as it is your responsibility to provide us with accurate information. Subsequently, if any revisions occur, there may be a delay in order fulfillment and additional charges may apply.

All purchase orders are subject to credit approval.

**Any payments made by credit card may be subject to a convenience fee.*

Upon receipt of a purchase order and acknowledgement of delivery date, storage fees may apply if customer delays delivery for any reason.

Accepted By (Signature)

Print Name

Title

Date