



**Mt. Diablo Unified School District**  
**Food & Nutrition Services**  
2330 Bisso Lane, 2nd Floor  
Concord, CA 94520  
(925) 682-8000 Ext. 3775

Date:1-03-2023  
Quotation #: 100001  
Quotation Valid Until: 6/30/2022  
Prepared by: Dominic Machi  
Deborah Waters

#### **Vendor Information**

Name: **Sara Templeton**  
Company: **Rumiano Cheese, Co.**  
Address: 1629 County Road E  
City, State Zip Code: Willows, CA 95988  
Phone Number: (530) 934-5438

**Vendor X**

## **Request for Quotation – Procurement of Local Organic Grass Fed Pasteurized Milk Cheese**

The Mt. Diablo Unified School District Food & Nutrition Services department has been working towards providing their K-12 grade students with high quality locally sourced food when available for the past 4 years. In this time, we have worked with local vendors to provide freshly baked preservative free whole grain bread products, antibiotic and hormone free chicken, and farm fresh fruits and vegetables. We are continuously working to expand our offerings of high-quality local products to our students in order to nurture them for academic excellence.

#### *Solicitation*

Mt. Diablo Unified School District Food & Nutrition Services seeks to procure **Local Organic Grass Fed Pasteurized Milk Cheese** from local vendors to be used throughout the district for school breakfast, school lunch, catering, and other events. **Mt. Diablo Unified School District, Food & Nutrition Services Central Warehouse located at the following address: 2330 Bisso Lane, Concord, CA 94520. Deliveries are accepted Monday through Friday, 5:00 am to 11:30 am. To make a delivery appointment please call (925) 682-8000 extension 3770. Loading Dock is available to accommodate all delivery trucks.**

Specification of Product and Pricing

<b>PRODUCT SPECIFICATIONS - Item 1</b>	
<b>Product Name:</b>	<b>Organic Monterey Jack Shredded Cheese</b>
<b>Product Specification Requirements:</b>	<p>Pasteurized Organic Grass Fed Milk, Non-GMO, Kosher, Natural Creamy White Smooth.</p> <p>4/#5 per case</p> <p>Preferred: Organic Pasteurized Grass Fed Milk and Cheese is raised and produced within a 205-mile radius of Concord, CA.</p> <p><b><u>Standard:</u></b></p> <p>Sustainable Regenerative Farming Practices Non-GMO Project Verification</p>
<b>Brand:</b>	Rumiano Cheese, Co.
<b>Product Usage:</b>	#20,000
<b>Vendor to Fill in the Blanks Below</b>	
<b>Lead Time Requirement (Up to 14 Days Max):</b>	14 Days
<b>Pack Size:</b>	4/5 Pound Bags
<b>Master Case Outer Dimensions:</b>	14.63 x 11.75 x 7.25
<b>Case Cube:</b>	.72
<b>Pallet Configuration:</b>	10, 5
<b>RFQ Case Price:</b>	\$4.15/Pound, \$83/Case

PRODUCT SPECIFICATIONS - Item 2	
<b>Product Name:</b>	<b>Organic Shredded Cheddar</b>
<b>Product Specification Requirements:</b>	<p>Pasteurized Organic Grass Fed Milk, Non-GMO, Kosher, Natural Creamy White Smooth.</p> <p>4/#5 per case</p> <p>Preferred: Organic Pasteurized Grass Fed Milk and Cheese is raised and produced within a 205-mile radius of Concord, CA.</p> <p><b><u>Standard:</u></b></p> <p>Sustainable Regenerative Farming Practices Non-GMO Project Verification</p>
<b>Brand:</b>	Rumiano Cheese, Co.
<b>Product Usage:</b>	#20,000
Vendor to Fill in the Blanks Below	
<b>Lead Time Requirement (Up to 14 Days Max):</b>	14
<b>Pack Size:</b>	4/5 Pound Bags
<b>Master Case Outer Dimensions:</b>	14.63 x 11.75 x 7.25
<b>Case Cube:</b>	.72
<b>Pallet Configuration:</b>	10, 5
<b>RFQ Case Price:</b>	\$4.25/pound, \$85/case

<b>PRODUCT SPECIFICATIONS - Item 3</b>	
<b>Product Name:</b>	<b>Organic Shredded Parmesan</b>
<b>Product Specification Requirements:</b>	<p>Pasteurized Organic Grass Fed Milk, Non-GMO, Kosher, Natural Creamy White Smooth.</p> <p>4/#5 per case</p> <p>Preferred: Organic Pasteurized Grass Fed Milk and Cheese is raised and produced within a 205-mile radius of Concord, CA.</p> <p><b><u>Standard:</u></b></p> <p>Sustainable Regenerative Farming Practices Non-GMO Project Verification</p>
<b>Brand:</b>	Rumiano Cheese, Co.
<b>Product Usage:</b>	#5,000
<b>Vendor to Fill in the Blanks Below</b>	
<b>Lead Time Requirement (Up to 14 Days Max):</b>	14
<b>Pack Size:</b>	4, 5 pound bags
<b>Master Case Outer Dimensions:</b>	7.25 x 11.25 x 14
<b>Case Cube:</b>	.66
<b>Pallet Configuration:</b>	10,5
<b>RFQ Case Price:</b>	4.40

<b>PRODUCT SPECIFICATIONS - Item 4</b>	
<b>Product Name:</b>	<b>Organic Shredded Romano</b>
<b>Product Specification Requirements:</b>	<p>Pasteurized Organic Grass Fed Milk, Non-GMO, Kosher, Natural Creamy White Smooth.</p> <p>4/#5 per case</p> <p>Preferred: Organic Pasteurized Grass Fed Milk and Cheese is raised and produced within a 205-mile radius of Concord, CA.</p> <p><b><u>Standard:</u></b></p> <p>Sustainable Regenerative Farming Practices Non-GMO Project Verification</p>
<b>Brand:</b>	Rumiano Cheese, Co.
<b>Product Usage:</b>	#5,000
<b>Vendor to Fill in the Blanks Below</b>	
<b>Lead Time Requirement (Up to 14 Days Max):</b>	14
<b>Pack Size:</b>	4, 5 pound bags
<b>Master Case Outer Dimensions:</b>	7.25 x 11.25 x 14
<b>Case Cube:</b>	.66
<b>Pallet Configuration:</b>	10, 5
<b>RFQ Case Price:</b>	4.40

<b>DETAILED PRICING - Vendor to Fill in Unit Price and Total Dollar Amount</b>				
<b>#</b>	<b>Item Name</b>	<b>Usage Quantity</b>	<b>Unit Per Pound</b>	<b>Unit Price</b>
1.	<b>Organic Monterey Jack Shredded Cheese</b>	#20,000	4.15	83,000
2.	<b>Organic Shredded Cheddar</b>	#20,000	4.25	85,000
3.	<b>Organic Shredded Parmesan</b>	#5,000	4.40	22,000
4.	<b>Organic Shredded Romano</b>	#5,000	4.40	22,000
			<b>Total:</b>	212,000

**PRODUCT FORMULATION STATEMENTS** (If Yes, please send as an attachment)

Yes      No X

Helpful Links:

[Product Formulation Statements Guide](#)

Fillable Forms:

- [Meats and Meat Alternates](#)
- [Grains](#)

**PRODUCT SPECIFICATION SHEETS**

\*Please send as an attachment. Must include company logo, contact information, product, product code, ingredients, allergens, shelf life, credit, and nutrition facts. **No Undesirable Ingredients will be accepted. List of Undesirable Ingredients are attached with Request for Quotation.** All deliveries will be made to one location at: Mt. Diablo Unified School District, Food & Nutrition Services Central Warehouse located at the following address: 2330 Bisso Lane, Concord, CA 94520. Deliveries are accepted Monday through Friday, 5:00 am to 11:30 am. To make a delivery appointment please call (925) 682-8000 extension 3770. Loading Dock is available to accommodate all delivery trucks.

Here at Mt. Diablo Unified School District Food & Nutrition Services, we know that children are our future and as such, we strive to provide quality products that will enrich our students in their growth and education. We look forward to discovering what products you have to offer that will support our mission. Please have Request for Quotation pricing submitted no later than December 29, 2022. If you have any questions or to submit your Requests for Quotations,

please contact Deborah Waters, Food Coordinator, at [watersd@mdusd.org](mailto:watersd@mdusd.org) or call (925) 682-8000 Ext. 3786. Thank you.

Undersigned hereby proposes and agrees to furnish and deliver the goods and/or services in accordance with terms, conditions, specifications, and prices herein quoted.

Sarah K Templeton  
Signature of Vendor

1/3/2023  
Date

Sales Analyst  
\_\_\_\_\_  
Title

Rumiano Cheese  
\_\_\_\_\_  
Company

**30 days written notice required to Mt. Diablo Unified School District Food & Nutrition Services of any price changes.**

OFFICE USE ONLY

Meets Eat Real Certification:    Yes X    No

### EVALUATION CRITERIA

Points	Criteria	Description	Score Vendor X	Score Vendor Y	Score Vendor Z
30 Points	Food Tasting Scorecard	Product sample reviewed by Mt. Diablo Unified School District Taste Panel and evaluated by appearance, aroma, texture, color, and flavor.			
25 Points	Locally Sourced	Points awarded based on the portion of ingredients able to be sourced within the state of California. For example, if 100% of the ingredients come from California, 25 pts will be awarded.			
20 Points	Price	Points will be determined by a price versus quality scale as follows: <ul style="list-style-type: none"> <li>• Low price/High quality = 20 points</li> <li>• High price/High quality 5-10 points</li> <li>• Low price/Low quality = 5-10 points</li> <li>• High price/Low quality = 0 points</li> </ul>			
20 Points	Point of Origin	Identify point of origins for all product ingredients (20 pts). Can provide a point of origin for some ingredients (10 pts). Cannot provide points of origin (0pts).			
5 Points	Packaging & Labeling	All items are packaged and processed as requested in bid (5 pts). Items are not able to be processed or packaged as described (0pts).			
100 Points Total	-	-			

### FOOD TASTING SCORECARD

Points	Criteria	Description	Score Vendor X	Score Vendor Y	Score Vendor Z
10 Points	Flavor	Is it pleasing to the taste buds? Does it make you want to eat more? Is it an appropriate balance of flavors?			
5 Points	Appearance	Is it pleasing to the eye? Does it look appetizing? Do you want to take a bite out of it right now?			
5 Points	Color	Is it the color it should be?			
5 Points	Aroma	Does it smell good?			
5 Points	Texture	Does it have a good texture?			
30 Points Total	-	-			