

Lease Pricing PROPOSAL



Presented to Mt. Diablo USD

By Rosanne Goodwin and John Milich

On 7/11/2011

Revision # 5

Pricing includes trade removal, delivery, installation, user training, and analyst support

TCPN BPA #R5008

State or Local Government Negotiated Contract : 072535300

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1.	144DPSC (NUVERA 144 EA SYSTEM) - Bfm W/direct Connect - Top Cover Low - Feed Module Scanner - Imposition License - Insertion Module-4t - Image Quality Pack - 2nd Lf Feed Mod 2t - Productivity Pack - Postscript & Ppml Sw - Xerox Tape Binder - Customer Ed - Analyst Services	Lease Term: 60 months Purchase Option: FMV	- Xerox 6180 S/N 8VE059781 Trade-In as of Payment 59 - Xerox 61XX CNTRL S/N VNH993999 Trade-In as of Payment 59	8/12/2011
2.	FFMKRC (MAKEREADY) - Make Ready Table - Photoshop - FreeFlow PC (TXC) - Customer Ed - Analyst Services	Lease Term: 60 months Purchase Option: FMV	- Xerox FFLOW MONO S/N V08001155 Trade-In as of Payment 59 - Xerox PPS2MKR S/N VCP003724 Trade-In as of Payment 59	8/12/2011

All information in this proposal is considered confidential and is for the sole use of Mt. Diablo USD. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 8/10/2011.

For any questions, please contact me at (925)457-2652





Solution (Cont'd)

Item	Product Description	Agreement Information	Trade Information	Requested Install Date
3.	P4127CPC (4127 COPIER/PRINTER) - High Capacity Feeder - Colorscan Enablement - Pdf Kit - D5 Bkltfinshr Xc 2/3 - Customer Ed - Analyst Services	Lease Term: 60 months Purchase Option: FMV	- Xerox P4110CP S/N WEY110551 Trade-In as of Payment 59	8/12/2011

Monthly Pricing

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. 144DPSC	\$5,942.79	1: Meter 1	1 - 200,000 200,001+	Included \$0.0045	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. FFMKRC	\$562.70	N/A	N/A	N/A	- Full Service Maintenance Included - Pricing Fixed for Term
3. P4127CPC	\$2,083.28	1: Total	1 - 200,000 200,001+	Included \$0.0045	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	\$8,588.77	Minimum Payments (Excluding Applicable Taxes)			