

Pricing Confirmation and Model Update Schedule

June 6, 2016

RFQ #1716

To: Governing Board of Mt. Diablo Unified School District ("District" or "Owner")

From: DecoTech Systems, Inc.

(Proper Name)

The undersigned reaffirms they have read and agrees to continue furnishing all necessary labor, materials, and equipment to perform and all work in accordance with the terms and conditions of RFQ #1716, Documents and the Drawings and Specifications for Mt. Diablo Unified School District.

Any additional procurement or purchase agreement is subject to availability of funds. Once again, vendor is advised that the Confirmation Schedule IS NOT A GUARANTEE of procurement.

Order Quantities and Unit Pricing

All orders during 2016/2017 fiscal year will be based on pricing confirmation and model update schedule dated June 6, 2016.

DISTRICT intends to request all work under a purchase agreement. Vendor further understands that delivery will be scheduled and based on an "AS NEEDED" basis. Vendor further understands that in terms of quantity discounts, additional units requested prior to DISTRICT taking delivery shall be priced as if the additional quantities were included in original order. Volume pricing for any additional order/items and received by the vendor after delivery shall be priced based on when order is received by the vendor. While not currently anticipated, vendor further agrees to provide any additional, documentation required to validate the quantity of work performed, on demand and as requested by the District. This information includes but is not limited to daily work reports, material and/equipment invoices necessary to validate delivery.

By signature, provider hereby certifies to the DISTRICT that all representations, certifications, and statements made are true and correct and are made under penalty of perjury.

Dated this 6th day of June 2016

Name DecoTech Systems, Inc.

Type of Organization Corporation

By (Signature) 

Name of Signer David Dickstein

Title of Signer President

Full Address 1180 Mt Diablo Blvd, Walnut Creek, CA 94596

Taxpayer's Identification No. 68-0424937

Telephone Number 925-954-1520

Fax Number 925-954-1521

License No(s): No.: 862324 Class: B, C7, C10 Expiration Date: 8/31/2017

DIR No: 1000003634

If a corporation, affix corporate seal.

Name of Corporation: DecoTech Systems, Inc.

President: David Dickstein

Secretary: Kelly DeGeest

Treasurer: Felicia Joubert

Manager: Johnny Lee

With the exception to the date of service references, and MDUSD 1716 – 2016/2017 Pricing Confirmation and Model update, all other terms and conditions of the original solicitation and procurement remain are unchanged and remain in effect.

Section One MIMIO INSTALLATION PACKAGES Equipment and Installation								2016 REMARKS
A	B	C	D	E	F	G	H	
ITEM NO.	PROJECTED 3-YEAR TOTAL***	BID QTY.	DESCRIPTION	BID TOTAL (\$) Base Year Bid Qty (Column C) x Unit Pricing (Column F, G, or H)	UNIT PRICE (1-10)	UNIT PRICE (11-25)	UNIT PRICE (25+)	
1	100	21	MIMIO 280i PROJECTOR INTERACTIVE WITH 2-PENS. Part #1871802-NA (Includes Projector Mount)	\$ 38,472.00	\$ 1,832.00	\$ 1,832.00	\$ 1,832.00	New Model. Now includes Mount. Adjusted price coordinated with Bert 8/17/2015
2	100	21	MIMIO LOCKS. Kensington #K64955WW (Keyed Alike)	\$ 756.00	\$ 36.00	\$ 36.00	\$ 36.00	No change from original bid.
3	100	45	MIMIO PAD II. Part #1834496	\$ 13,905.00	\$ 309.00	\$ 309.00	\$ 309.00	No change from original bid.
4	100	45	MIMIO HUB WIRELESS RECEIVER. Part #1774342	\$ 1,890.00	\$ 42.00	\$ 42.00	\$ 42.00	No change from original bid.
5	100	44	MIMIO TEACH. Part #1762262	\$ 38,676.00	\$ 879.00	\$ 879.00	\$ 879.00	No change from original bid.
6	100	21	MIMIO MOBILE SITE LICENSE. Part #1910319	\$ 16,170.00	\$ 770.00	\$ 770.00	\$ 770.00	Lower Price !!!
7	100	21	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway	\$ 4,200.00	\$ 200.00	\$ 200.00	\$ 200.00	See Item 9.1
8	100	21	LOW VOLTAGE WIRING PACKAGE (Includes Pixie's Projector Multi-Source Controls, HDMI, VGA, and Audio Inputs)	\$ 6,300.00	\$ 300.00	\$ 300.00	\$ 300.00	See Item 9.1
9	100	21	STRUCTURAL BACKER BOARD FOR PROJECTOR	\$ 1,050.00	\$ 50.00	\$ 50.00	\$ 50.00	See Item 9.1
9.1			COMBINES PROJECTOR INSTALLATION MATERIALS. Part #PROJCMAT	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	Combines Above 3 CLINs
10	100	21	INSTALLATION LABOR / WIREMOLD	\$ 4,620.00	\$ 220.00	\$ 220.00	\$ 220.00	See Item 15.1
11	100	21	INSTALLATION LABOR / LOW VOLTAGE AND AV CONTROLLER SET-UP	\$ 2,310.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 15.1
12	100	21	INSTALLATION LABOR / MOUNT PROJECTOR	\$ 2,310.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 15.1
13	100	21	INSTALLATION LABOR / AC ELECTRICAL	\$ 5,250.00	\$ 250.00	\$ 250.00	\$ 250.00	See Item 15.1
14	100	21	INSTALLATION LABOR / STRUCTURAL BACKER BOARD	\$ 2,310.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 15.1
15	100	21	INSTALLATION LABOR / SETUP, FULL SYSTEM, ADJUSTMENT, TESTING	\$ 2,310.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 15.1
15.1			COMBINES PROJECTOR INSTALLATION LABOR. Part #PROJINSTALL	\$ 910.00	\$ 910.00	\$ 910.00	\$ 910.00	Combines Above 6 CLINs
16			MIMIO INSTALLATION PACKAGE SUBTOTAL Section One - Subtotal (1 - 15)	\$ 140,529.00				

Section Two FLAT PANEL TV INSTALLATION PACKAGES Equipment and Installation								2016 REMARKS
A	B	C	D	E	F	G	H	
ITEM NO.	PROJECTED 3-YEAR TOTAL***	BID QTY.	DESCRIPTION	BID TOTAL (\$) Base Year Bid Qty (Column C) x Unit Pricing (Column F, G, or H)	UNIT PRICE (1-10)	UNIT PRICE (11-25)	UNIT PRICE (25+)	
17	150	47	48" FLAT SCREEN TV; Includes VGA and HDMI Connectors Samsung Part #UN48J520DAFXZA (Consumer Grade)	\$ 24,863.00	\$ 529.00	\$ 509.00	\$ 499.00	New Model. Lower Price
17.1			50" NEC E505 Professional Monitor. NEC Part #E505 (Commercial Grade)	\$ 829.00	\$ 829.00	\$ 799.00	\$ 789.00	Recommend Alternative for CLIN 17
18	200	80	65" FLAT SCREEN TV; Includes VGA and HDMI Connectors Vizio Part #D65-D2 (Consumer Grade)	\$ 78,000.00	\$ 995.00	\$ 985.00	\$ 975.00	New Model. Lower Price
18.1			Sharp 60" FLAT SCREEN TV. Part #LC60LE661U (Commercial Grade)	\$ 1,199.00	\$ 1,199.00	\$ 1,149.00	\$ 1,099.00	Recommend Alternative for CLIN 18
19	10	7	70" FLAT SCREEN TV; Includes VGA and HDMI Connectors Sharp Part #LC70LE661U (Commercial Grade)	\$ 11,396.00	\$1,628.00	\$1,568.00	\$1,548.00	No change from original bid.
19.2			Sharp 80" FLAT SCREEN TV. Part #LC80LE661U (Commercial Grade)	\$ 2,999.00	\$ 2,999.00	\$ 2,899.00	\$ 2,799.00	80" Commercial Alternative
20	10	7	ADJUSTABLE MOBILE STAND FOR 42" TO 71" FLAT SCREEN TVs (Chief #LPA1JB)	\$ 5,355.00	\$ 765.00	\$ 765.00	\$ 765.00	No change from original bid.
21	350	127	TV WALL MOUNT. Peerless Part #SF660	\$ 9,652.00	\$ 76.00	\$ 76.00	\$ 76.00	No change from original bid.
21.1			TV ARTICULATING WALL MOUNT. Peerless Part #PLA50-UNL	\$ 258.00	\$ 258.00	\$ 258.00	\$ 258.00	Added per Bert.
22	100	10	SLIDING TV WALL MOUNT: Diversitrack TV System or Diversimount TV system by Track Technology System	\$ 4,000.00	\$ 400.00	\$ 400.00	\$ 400.00	No change from original bid.
23	350	127	STRUCTURAL BACKER BOARD FOR TV MOUNT	\$ 6,350.00	\$ 50.00	\$ 50.00	\$ 50.00	See Items 25.1 or 25.2
24	350	127	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway	\$ 25,400.00	\$ 200.00	\$ 200.00	\$ 200.00	See Items 25.1 or 25.2
25	350	127	LOW VOLTAGE WIRING PACKAGE (Includes Pixie's Multi-Source Controls, HDMI, VGA, and Audio Inputs)	\$ 38,100.00	\$ 300.00	\$ 300.00	\$ 300.00	See Items 25.1 or 25.2
25.1			COMBINES TV FIXED MOUNT INSTALL MATERIALS. Part #TVFIXEDMAT	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	Combines Above 3 CLINs
26	350	127	INSTALLATION LABOR / WIREMOLD	\$ 27,940.00	\$ 220.00	\$ 220.00	\$ 220.00	See Item 29.1
27	350	127	INSTALLATION LABOR / LOW VOLTAGE AND AV INPUT SET-UP FOR TV	\$ 13,970.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 29.1
28	350	127	INSTALLATION LABOR / MOUNT TV	\$ 13,970.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 29.1
29	350	127	INSTALLATION LABOR / SETUP, FULL SYSTEM ADJUSTMENT, TESTING	\$ 13,970.00	\$ 110.00	\$ 110.00	\$ 110.00	See Item 29.1
29.1			COMBINES TV INSTALLATION LABOR. Part #TVINSTALL	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	Combines Above CLINs
29.2			ADD LABOR & MATERIALS FOR 26' to 50' CABLE/RACEWAY LENGTHS	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	Bid Assumed <25' Cables/Raceways
30			FLAT PANEL TV and INSTALLATION SUBTOTAL Section Two - Subtotal (17 - 29)	\$ 272,966.00				

Section Three LCD PROJECTOR INSTALLATION PACKAGES Equipment and Installation								2016 REMARKS
A	B	C	D	E	F	G	H	
ITEM NO.	PROJECTED 3-YEAR TOTAL***	BID QTY.	DESCRIPTION	BID TOTAL (\$) Base Year Bid Qty (Column C) x Unit Pricing (Column F, G, or H)	UNIT PRICE (1-10)	UNIT PRICE (11-25)	UNIT PRICE (25+)	
31	100	25	LCD Projector: Hitachi CP-X2541WN or Equivalent; 2,700 Lumens; Contrast ratio: 4000:1; Lamp life 5,000 hrs or 6,000 in Economic mode; Inputs: Component, RCA, HDMI, S-Video, Ethernet, VGA, USB, Stereo Mini-jacks	\$ 12,725.00	\$ 509.00	\$ 509.00	\$ 509.00	New Model. Same Price.

32	200	25	LCD Ultra-short throw Projector: EPSON PowerLite 585W, ViewSonic PJ08353s or Equivalent; 3,000 or greater ANSI Lumens; Contrast Ratio:10,000:1, Throw Ratio:28:45; LampLife 4,000 hrs or greater; Inputs: Component, RCA, HDMI, S-Video, Ethernet, Epson Part #V11H602020	\$ 30,300.00	\$ 1,212.00	\$ 1,212.00	\$ 1,212.00	No change from original bid.
33	200	10	LCD Ultra-short throw Projector: EPSON BrightLink 585WI 3LCD Projector; 3,300 Lumens; Contrast Ratio:Up To 10,000:1, Throw Ratios: (4:3) 0.33-0.44, (16:10) 0.27-0.37; LampLife: Up to 6,000 hoursResolution:1280x800 (WXGA); Inputs: HDMI, SVGA, S-Video, Composite Video, RJ-45, RS-232; Audio Inputs: Mini Stereo x 3. Epson Part #V11H600022	\$ 16,300.00	\$ 1,630.00	\$ 1,630.00	\$ 1,630.00	No change from original bid.
34	10	3	LCD Projector w/High Lumens: Approx. 7,000 ANSI Lumens or Higher, Mounted inside a Multi-Use room environment (Ceiling mount), Includes SD-903W Standard-throw lens. Hitachi Part #CP-WX9210	\$ 21,030.00	\$ 7,010.00	\$ 7,010.00	\$ 7,010.00	No change from original bid.
34.1			Hitachi Ultra-Short-Throw Lens. Hitachi Part #USL-901		\$ 2,357.00	\$ 2,357.00	\$ 2,357.00	Includes Discount for SD-903W
34.2			Hitachi Short-Throw Lens. Hitachi Part #SL-902		\$ 1,599.00	\$ 1,599.00	\$ 1,599.00	Includes Discount for SD-903W
34.3			Hitachi Mid-Range Lens. Hitachi Part #ML-904		\$ 1,599.00	\$ 1,599.00	\$ 1,599.00	Includes Discount for SD-903W
34.4			Hitachi Long-Throw Lens. Hitachi Part #LL-905		\$ 1,599.00	\$ 1,599.00	\$ 1,599.00	Includes Discount for SD-903W
34.5			Hitachi Ultra-Long-Throw Lens. Hitachi Part #UL-906		\$ 2,077.00	\$ 2,077.00	\$ 2,077.00	Includes Discount for SD-903W
PROJECTOR WALL MOUNT INSTALLATION								
35	400	35	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway	\$ 7,000.00	\$ 200.00	\$ 200.00	\$ 200.00	See item 39.1
36	400	35	LOW VOLTAGE WIRING PACKAGE (Includes Projector Multi-Source Controls, HDMI, VGA, and Audio Inputs)	\$ 10,500.00	\$ 300.00	\$ 300.00	\$ 300.00	See item 39.1
37	400	35	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway-DUPLICATE LINE ITEM	\$ -	\$ -	\$ -	\$ -	Duplicate CLIN
38	400	35	LOW VOLTAGE WIRING PACKAGE (Includes Projector Multi-Source Controls, HDMI, VGA, and Audio Inputs)-DUPLICATE LINE ITEM	\$ -	\$ -	\$ -	\$ -	Duplicate CLIN
39	400	35	STRUCTURAL BACKER BOARD FOR PROJECTOR	\$ 1,750.00	\$ 50.00	\$ 50.00	\$ 50.00	
39.1			COMBINES PROJECTOR INSTALLATION MATERIALS. Part #PROJECMAT		\$ 550.00	\$ 550.00	\$ 550.00	Combines Above 3 CLINs
40	400	35	INSTALLATION LABOR / WIREMOLD	\$ 7,700.00	\$ 220.00	\$ 220.00	\$ 220.00	See item 45.1
41	400	35	INSTALLATION LABOR / LOW VOLTAGE AND AV CONTROLLER SET-UP	\$ 3,850.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 45.1
42	400	35	INSTALLATION LABOR / MOUNT PROJECTOR	\$ 3,850.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 45.1
43	400	35	INSTALLATION LABOR / AC ELECTRICAL	\$ 8,750.00	\$ 250.00	\$ 250.00	\$ 250.00	See item 45.1
44	400	35	INSTALLATION LABOR / STRUCTURAL BACKER BOARD	\$ 3,850.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 45.1
45	400	35	INSTALLATION LABOR / SETUP, FULL SYSTEM ADJUSTMENT, TESTING	\$ 3,850.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 45.1
45.1			COMBINES PROJECTOR INSTALLATION LABOR. Part #PROJINSTALL		\$ 910.00	\$ 910.00	\$ 910.00	Combines Above 6 CLINs
PROJECTOR CEILING MOUNT INSTALLATION								
46	10	3	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway	\$ 600.00	\$ 200.00	\$ 200.00	\$ 200.00	See item 49.1
47	10	3	LOW VOLTAGE WIRING PACKAGE (Includes Projector Multi-Source Controls, HDMI, VGA, and Audio Inputs)	\$ 900.00	\$ 300.00	\$ 300.00	\$ 300.00	See item 49.1
48	10	3	PROJECTION SCREEN, WALL MOUNT, 10 FT. WIDTH. Da Lite #77169	\$ 1,260.00	\$ 420.00	\$ 420.00	\$ 420.00	No change from original bid.
48.1			PROJECTION SCREEN, WALL MOUNT, 8 FT. WIDTH. Da Lite #40247		\$ 300.00	\$ 300.00	\$ 300.00	For Standard Classroom Sizes
48.2			MPR POWER PROJECTION SCREEN, 87" x 139". Da-Lite Part #34510C		\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	Requires Electrical & Installation
48.3			WALL MOUNT BRACKETS FOR PROJECTION SCREEN. Da-Lite Part #40932		\$ 16.00	\$ 16.00	\$ 16.00	Required for Classroom Screens
49	10	3	STRUCTURAL BACKER BOARD FOR WALL MOUNT PROJECTION SCREEN	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	See item 49.1
49.1			COMBINES PROJECTOR INSTALLATION MATERIALS. Part #PROJECMAT		\$ 550.00	\$ 550.00	\$ 550.00	Combines CLINs 46, 47, 49
50	10	3	WIREMOLD 5400 DUAL CHANNEL RACEWAY - Match Color of Existing Wiremold Raceway-DUPLICATE LINE ITEM	\$ -	\$ -	\$ -	\$ -	
51	10	3	LOW VOLTAGE WIRING PACKAGE (Includes Projector Multi-Source Controls, HDMI, VGA, and Audio Inputs) DUPLICATE LINE ITEM	\$ -	\$ -	\$ -	\$ -	
52	10	3	POLE-VAULT 2x CEILING PROJECTOR SYSTEM. Extron #42-210-000025	\$ 8,514.00	\$ 2,838.00	\$ 2,838.00	\$ 2,838.00	No change from original bid.
52.1			POLE-VAULT 4x CEILING PROJECTOR SYSTEM. Extron 42-230-000392		\$ 4,265.00	\$ 4,265.00	\$ 4,265.00	Same As Above with Additional HDMI
52.2			DISTRIBUTION AMP 4xHDMI. Extron #60-998-01		\$ 594.00	\$ 594.00	\$ 594.00	For Multiple Displays
52.3			MEDIA LINK CONTROLLER MLC226. Extron #60-600-02		\$ 918.00	\$ 918.00	\$ 918.00	For Additional Source Controls
52.4			MLC IR/RS232 Cable. Extron 26-621-50		\$ 42.00	\$ 42.00	\$ 42.00	For Additional Source Controls
53	10	3	INSTALLATION LABOR / WIREMOLD	\$ 660.00	\$ 220.00	\$ 220.00	\$ 220.00	See item 59.1
54	10	3	INSTALLATION LABOR / LOW VOLTAGE AND AV CONTROLLER SET-UP	\$ 330.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 59.1
55	10	3	INSTALLATION LABOR / MOUNT PROJECTOR	\$ 330.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 59.1
56	10	3	INSTALLATION LABOR / AC ELECTRICAL	\$ 750.00	\$ 250.00	\$ 250.00	\$ 250.00	See item 59.1
57	10	3	INSTALLATION LABOR / PROJECTOR CEILING MOUNT	\$ 330.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 59.1
58	10	3	INSTALLATION LABOR / MOUNT PROJECTION SCREEN	\$ 330.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 59.1
59	10	3	INSTALLATION LABOR / SETUP, FULL SYSTEM ADJUSTMENT, TESTING	\$ 330.00	\$ 110.00	\$ 110.00	\$ 110.00	See item 59.1
59.1			COMBINES MPR PROJECTION SYSTEM INSTALLATION LABOR		\$ 1,020.00	\$ 1,020.00	\$ 1,020.00	Combines Above 7 CLINs
59.2			POWER PROJECTION SCREEN INSTALLATION LABOR & MAT. Part #C10		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	Required for New Power Screen
60			FLAT PANEL TV and INSTALLATION SUBTOTAL Section Three - Subtotal (31 - 59)	\$ 145,939.00				
61			Distance IN MILES of nearest certified service representative/center from: 1936 Carlotto Drive, Concord, California 94519	10.7 Miles				
62			Years of K-12 Experience	23 Years				
63			Group II escalation - (currently scheduled to begin spring/summer 2016) generally understood to include all associated costs as identified in the proposal (#1716), as applied to "Schedule of Unit Cost Per System" baseline costs for line item(s) 1 to 30	\$ 413,495.00				
64			Group III escalation - (currently scheduled to begin spring/summer 2017) generally understood to include all associated costs as identified in the proposal (#1716), as applied to "Schedule of Unit Cost Per System" baseline costs for line item(s) 1 to 30	\$ 413,495.00				