



# Houghton Mifflin Harcourt

**Cost Proposal**  
Prepared For  
**Mt. Diablo Unified School District**

For the Purchase of:  
**Revitalization of R180 Licenses to M180**

Prepared By  
Kathleen Petschow  
kathleen.petschow@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



Cost Proposal INTRPCISG Charge

**Houghton Mifflin Harcourt**

Attention:  
Christine Ibarra  
ibarrac@mdusd.org

**HMH Confidential and Proprietary**

Intervention Solutions Group  
255 38th St. Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716  
InterventionSolutionsOrders@hnhco.com

# Mt. Diablo Unified School District Revitalization of R180 Licenses to M180

ISBN	Title	List Price	Discount %	Sale Price	Quantity	Purchase Amount
<b>Math 180 Revitalization Promotional Bundles</b>						
<b>Course 1</b>						
	9780545209182HMH HOSTING SERVICES SET-UP FEE	\$1,500.00		\$1,500.00	1	\$1,500.00
	<i>Hosting Services Set-up Fee - required one time for a new district SAM database configuration. Multiple programs and schools may be added with no additional charge once the district is set up.</i>					
6002391	9781328008930MATH 180 Course I Revitalization Student Resource Bundle	\$100.00		\$100.00	195	\$19,500.00
	<i>Includes Student license, 1 year of hosting, and 1 set of mSpace Student Editions</i>					
6002386	9781328008862MATH 180 Course I Revitalization Teacher Resource Package,	\$495.00		\$495.00	6	\$2,970.00
	<b>Total for Course 1</b>					
	<b>\$23,970.00</b>					
<b>M180 Coaching</b>						
3026145	9780545577243MATH 180 In-Classroom Support	\$2,650.00		\$2,650.00	9	\$23,850.00
	<i>In-classroom support is most valuable during the start-up phase of a HMH Literacy or Math program. On-site sessions take place within the classroom and are based on school, district, and/or teacher needs. Consultants focus observations, recommendations, and goal setting on four key areas: 1. Classroom Setup 2. Implementatin Fidelity Check 3. Instructional Support 4. Data Interpretation</i>					
	<b>Total for M180 Coaching</b>					
	<b>\$23,850.00</b>					
<b>M180 Implementation Training</b>						
3026131	9780545577205Math 180 Course I Getting Started Implemetation Day 1 (up to 20 participants, full day)	\$2,950.00		\$2,950.00	1	\$2,950.00
	<i>A full-day introduction to MATH 180 for teachers starting with a focus on the first two weeks of implementation in the classroom and sustaining success throughout the school year. Teachers explore the Student Experience, the Instructional Model, administering HMH Math Inventory, and setting up the MATH 180 classroom.</i>					
3026132	9780545577212MATH 180 Course I Getting Started Implemetation Day 2 (up to 20 participants, full day)	\$2,950.00		\$2,950.00	1	\$2,950.00
	<i>Teachers experience a full day of focus on planning and teaching with MATH 180 digital tools, structuring engagement with routines, assessing student learning with mSkills, and monitoring student progress with data.</i>					
3026143	9780545577229Math 180 Data and Differentiation Day 3	\$2,950.00		\$2,950.00	1	\$2,950.00
	<i>This day of professional learning is designed to help teachers understand how both the learning environment and classroom culture impact the differentiated mathematics classroom; interpret progress, performance, and assessment data of MATH 180 students to inform instruction; and use assessments, data, and instructional strategies to support the needs of all MATH 180 learners.</i>					
	<b>Total for M180 Implementation Training</b>					
	<b>\$8,850.00</b>					
<b>Total for Math 180 Revitalization Promotional Bundles</b>						<b>\$56,670.00</b>

**Proposal Summary**

<b>Subtotal Purchase Amount:</b>	<b>\$56,670.00</b>
<b>Shipping &amp; Handling:</b>	<b>\$1,909.95</b>
<b>Sales Tax: (3.85%)</b>	<b>\$2,194.20</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$60,774.15</b>



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Revitalization of R180 Licenses to M180**

**Total Cost of Proposal (PO Amount): \$ 60,774.15**

This is a cost proposal only.

This cost proposal is subject to HMH's Standard Terms and Conditions ("Ts & Cs") below:

<http://www.hmhco.com/common/terms-conditions>

Ts & Cs are also found on HMH invoices.

HMH reserves the right to modify its Ts & Cs from time to time and agrees to notify you prior to such modifications becoming effective.

**Date of Proposal: 7/6/2016**

**Proposal Expiration Date:8/31/2016**



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