

**Bel Air Elementary School**  
2014 Summer Common Core StepUP/Remedial Academy Contract 'A'

Date of Contract: April 28, 2014 <b>Contract modified: May 6, 2014</b>	P.O#
Name of School: Bel Air Elementary	Name of District: Mt. Diablo Unified
Address: 663 Canal Road Bay Point, CA 94565	Address: 1936 Carlotta Dr. Concord, CA 94519
Telephone #: 925-458-2606 Cell:	Tel: 925-682-8000
Fax #:	Fax #:
Principal: Nancy Klinkner Summer Principal: Sankaran Iyer	Main Contact: Rose Lock Assistant Superintendent
Email: <a href="mailto:KlinknerN@mdusd.org">KlinknerN@mdusd.org</a> <a href="mailto:Iyers@mdusd.org">Iyers@mdusd.org</a>	Email: <a href="mailto:lockr@mdusd.org">lockr@mdusd.org</a>

Send Contract to School

Send Contract to District

This is a contract between **Bel Air Elementary School** and **DataWORKS Educational Research** for the following services:

**Contract 'A': #4740**

Training	Purpose	Comments	Job #	Presenter <small>subject to change</small>	Cost
<b>Common Core EDI Lesson Demonstration</b>  <b>Prerequisite: EDI Workshop</b>	<p>Consultant will demonstrate ONE DataWORKS Common Core lesson to students in a classroom while observed by teachers.</p> <p>Approximately three teacher volunteers will then present the same lesson, one after the other, to different classes with pre-brief and debrief time built in throughout the day – OR -- teachers may present "Round Robin style" each teaching a short component of the lesson. Consultant will offer interactive coaching during teachers' lessons.</p>	<p>Date: One day TBD during the first week of June, 2014</p> <p>Audience Qty: TBD</p> <p>Location: Bel Air ES</p> <p>Time: 8:00AM-3:00PM</p> <p><b>**Requests to modify lesson(s) selected, within five (5) business days of training date(s), will result in rescheduling the service to a later date.</b></p>	16425	Consultants will be assigned based on availability at time of contract approval	<p>\$3,500/day</p> <p><b>Total cost for one day training is: \$3,500</b></p>

	<p>The site principal or main contact, must select lessons and provide required agenda information at least two weeks prior to demonstration date (s).</p> <p>Principals <b>MUST</b> communicate with their teachers how the lesson demonstration training process works (particularly that there will be interactive coaching) and arrange for substitutes in advance of training dates.</p>				
<p><b>StepUP Academy Teacher Training Remedial K-5<sup>th</sup> (Grades K-5<sup>th</sup> lessons)</b></p>	<p>Teachers will be trained in the StepUP Remedial Academy procedures including establishing classroom norms, fluency development, integrated math and vocabulary development skills, lesson presentation considerations, and interactive and post lesson coaching techniques.</p> <p><b>This 4 week Academy to run from: June 23 – July 18, 2014. This is a 19-day academy with July 4 off.</b></p> <p>The number of lessons to be provided is dependent on the length of the Academy.</p>	<p>Date: June 20, 2014</p> <p>Audience Qty: 10 teachers</p> <p>Location: <b>Bel Air ES</b></p> <p>Time: 8:00 am- 3:00 pm</p>	<p>16424</p>	<p>Consultants will be assigned based on availability at time of contract approval</p>	<p>\$4,500/day</p> <p><b>Total cost for one day training is \$4,500</b></p>



Training	Purpose	Comments	Job #	Presenter <small>subject to change</small>	Cost
<b>StepUP Remedial Academy Lesson Development</b>	<p>DataWORKS will develop EDI lessons modified for English learners. The number of lessons is determined by the length of the StepUP Remedial Academy and will include periodic review.</p> <p><u>Students will be remediated with standards for grade they were enrolled in prior to this summer Academy. Lessons provided for grades K -5.</u></p>	All lessons will be written by DataWORKS then delivered to the school prior to the first scheduled student day.	16427	Research Department	<p>\$1,000 per 5 lessons including periodic review.</p> <p><b><u>No charge to the school for lessons as a part of the StepUP Remedial Academy</u></b></p>
Printed Materials	Description	Comments	Job #	Printed by	Cost
<b>Student Handbook (Grades: K-5th)</b>	<p>A student handbook with lessons will be provided for each student participating in the "StepUP Remedial Academy"</p> <p>Student support materials included:</p> <ul style="list-style-type: none"> <li>• Lessons</li> <li>• Whiteboard-1</li> <li>• Dry-erase Marker-1</li> <li>• Pencil-1</li> <li>• Eraser Cloth-1</li> </ul>	<p>Student count per grade level is needed at least two weeks prior to the start of the StepUP Remedial Academy (due June 6, 2014)</p> <p>(If more than one content is being requested, the list should indicate).</p> <p>Location: Bel Air ES 663 Canal Rd Bay Point, CA 94565</p>	16428	DataWORKS Production Department	<p>\$24 each for ELA and Math x 120 students (estimated):</p> <p>\$24 x 120 = \$2,880</p> <p>Sales tax (8.50%) = \$ 244.80</p> <p>S&amp;H = \$140.00</p> <p><b>Total handbooks cost is \$3,264.80</b></p>

Materials	Description	Comments	Job #	Prepared by	Cost
<b>Teacher Manuals on Power Point Presentation CD</b>	DataWORKS to provide one (1) Power Point presentation CD for each one of the teachers participating as opposed to hard copies of Teacher Manuals. DataWORKS to include one (1) hard copy of Teacher Manual per Grade level. This hard copy is available for School/District to use for additional printed copies if required. School/District to ensure that the proper equipment and technology is available at the site of presentation including a technician to supervise that the equipment functions properly at all times.	Teacher count provided by the school is  Estimated teacher count: <u>10</u>	16429	DataWORKS Production Department	Cost for one Power Point Presentation CD is \$110/teacher  <b>\$110 x 10 = \$1100 plus sales tax (8.50%)= \$93.50 plus S&amp;H= \$25</b>  <b>Total cost for Teacher materials is: \$1,218.50</b>



Materials	Description	Comments	Job #	Printed by	Cost
<b>Common Core Learning Objectives &amp; Essential Tools (CCLO) printed Guides</b>	<p><i>These guides convert Common Core Standards into explicit, teachable Learning Objectives. Now teachers can rapidly comprehend, internalize, and implement new Common Core Standards. <u>Includes grade-level Common Core vocabulary lists that define key words students need to know to be successful. Mini-posters included for classroom use.</u></i></p> <p>Available for <b>ELA</b> and <b>MATH</b> only, <b>grades K-12th.</b></p> <p><b>ELA (11 total guides)</b> K-8th 9-10 (combined) 11-12 (combined)</p> <p><b>MATH (12 total guides)</b> K-8th Algebra I Geometry Algebra II</p>	<p><b>For use on the StepUP Academy Teacher training date of June 20, 2014.</b></p> <p>DataWORKS to provide CCLO calculator for final counts</p>	16431	Production Department	<p><b>\$12.99/printed copy</b></p> <p><b>K-5th MATH</b> <b>K-5th ELA</b></p> <p>10 teachers x 2 guides (Math and ELA) = 20 copies x \$12.99 = \$259.80</p> <p>plus tax (8.50%)= \$22.08 plus S&amp;H= \$15</p> <p>Total= \$296.88</p> <p><b><u>PROVIDED FREE OF CHARGE BY DataWORKS for this contract only.</u></b></p>

**TOTAL COST: \$27,683.30 (traveling expenses included)**

For the most effective group setting, DataWORKS has found that workshops with less than 50 attendees internalize and implement a greater amount of information over larger group settings.

The cost for these services will be **\$27,683.30 (traveling expenses included)**. Please send your purchase order for billing purposes and reference the Contract ID on the purchase order.

DataWORKS will accommodate any changes to, or cancelation of, this contract with a written 30 day notice without penalty. After 30 days, DataWORKS reserves the right to charge the district/school for any expenses incurred.

*Please sign one original and return it to DataWORKS.*

Approved and accepted by:

\_\_\_\_\_ May 6, 2014  
DataWORKS Ed. Authorized Signature:    Date:

Tina Anderson, Dir – Marketing/Sales & PD  
Print Name and Title

\_\_\_\_\_    \_\_\_\_\_  
Site/District Authorized Signature:    Date:

\_\_\_\_\_    \_\_\_\_\_  
Print Name and Title