

50 E Business Way  
 Suite 300  
 Cincinnati, OH 45241  
[www.hobsons.com](http://www.hobsons.com)

**Sold To:** Mt. Diablo Unified  
**Name:** Chris Holleran  
**Address:** 1936 Carlotta Dr, Concord, CA 94519-1397  
**Email:** holleranc@mdusd.org  
**Phone:** (925) 682-8000  
**Naviance ID:** 0626370dus

**Hobsons Contact:**  
**Name:** Kate Walker  
**Email:** kate.walker@hobsons.com  
**Phone:** (703) 225-7090

**Order Date:** March 28, 2018

**Valid Until:** 6/1/2018  
**Quote Number:** Q242782  
**Contract Start Date:** 7/1/2018  
**Contract End Date:** 6/30/2021  
**Contract Term (In Months):** 36  
**Currency:** USD

**Purchase Order:**  
**Payment Term:** Net 30

College Park High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,007	Enrollment	6/1/2018	36	21,976.65
Naviance Course Planner for District	2,007	Enrollment	6/1/2018	36	6,623.10
Naviance eDocs	473	SrEnrollment	6/1/2018	36	1,740.00

Concord High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,466	Enrollment	6/1/2018	36	16,052.70
Naviance Course Planner for District	1,466	Enrollment	6/1/2018	36	4,837.80
Naviance eDocs	385	SrEnrollment	6/1/2018	36	1,740.00

Crossroads High (continuation)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	35	Enrollment	6/1/2018	36	383.25

Diablo Day Community					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	22	Enrollment	6/1/2018	36	240.90

Gateway High (continuation)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total

Naviance for High School - District Edition	29	Enrollment	6/1/2018	36	317.55
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Home And Hospital					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	162	Enrollment	6/1/2018	36	1,773.90

Horizons Alternative					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	155	Enrollment	6/1/2018	36	1,697.25

Mt. Diablo High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,333	Enrollment	6/1/2018	36	14,596.35
Naviance eDocs	282	SrEnrollment	6/1/2018	36	1,740.00

Northgate High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,522	Enrollment	6/1/2018	36	16,665.90
Naviance Course Planner for District	1,522	Enrollment	6/1/2018	36	5,022.60
Naviance eDocs	413	SrEnrollment	6/1/2018	36	1,740.00

Olympic Continuation High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	308	Enrollment	6/1/2018	36	3,372.60

Summit High (continuation)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	123	Enrollment	6/1/2018	36	1,346.85

Ygnacio Valley High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,206	Enrollment	6/1/2018	36	13,205.70
Naviance eDocs	273	SrEnrollment	6/1/2018	36	1,740.00

Mt. Diablo Unified					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total

Project Consulting Hours	40	Hours	6/1/2018	12	9,000.00
Project Consulting Hours	40	Hours	6/1/2020	12	9,000.00
Project Consulting Hours	40	Hours	6/1/2019	12	9,000.00

Total Price:	143,813.10
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<b>Notes: (if applicable)</b>	Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined. Client is responsible for travel expenses associated with onsite consulting.
<b>Comments:</b>	All figures quoted are exclusive of sales tax.

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Chris Holleran	holleranc@mdusd.org
Billing	Chris Holleran	holleranc@mdusd.org
<b>Payment Method:</b>	<b>Paying by credit or debit card?</b> Purchase Order # _____ Check _____ Wire Transfer # _____ Credit Card # _____ Card Holder Name: _____ Expiration Date (MM/YY): _____ Billing Zip Code: _____ Security Code: _____ Country: _____	
<b>CEEB Code:</b>		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

\_\_\_\_\_ Yes, a Purchase Order is required. It will be sent to Hobsons by \_\_\_\_\_.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

\_\_\_\_\_  
Signature Printed Name and Position Signature Date

**Purchase Order & Order Forms:**

**Remit To:**

Naviance, Inc.  
50 E. Business Way, Suite 300  
Cincinnati, OH 45241

Naviance, Inc.  
P.O. Box 504571  
St. Louis, MO 63150-4571

**IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT**

