

2/14/19

143 South Jackson Street - Elkhorn, WI 53121
Phone: 800-788-1028 - Fax: 262-723-5180

R111418



Empowering Educators, Engaging Students

Sales Quotation Page 1 of 12

Mt. Diablo Unified School District

Dominic Machi

1936 Carlotta Drive
Concord, CA 94519

Phone: 925-682-8000, ext 4128

Fax:

Date	Quote #
2/14/2019	RFQ-02596-V7C9

Project Name:	Serendipity Cafe
Quote Expires On:	4/4/2019
Questions? Please contact:	Charlie Carroll CCarroll@palmerhamilton.com

n #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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Delivered unit pricing per Palmer Hamilton's Sourcewell (formerly NJPA)
Contract #031715-PHL for Furniture with Related Accessories and Services

1	ATTGOFT292448	24" x 48" Rectangle Flip Top Standard Weight Aero T-Base Table w/ Built in Casters	\$1,140.00	\$798.00	4	\$3,192.00
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Base: Black (BLK)
Edge: SmartEdge
EdgeProfile: Eased
EdgeColor: *to be determined*
Laminate: Group 1
LaminateSelection: *to be determined

*NOTE: Tops - (4) Formica 8830-58 Elemental Concrete

2	ATTGOFT292448-UPCHARGE	Laminate for ATTGOFT292448	\$30.00	\$21.00	4	\$84.00
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Base: Black (BLK)
Laminate: Group 1
LaminateSelection: *to be determined

*NOTE: Formica

3	ATTGOFT292460	24" x 60" Rectangle Flip Top Standard Weight Aero T-Base Table w/ Built in Casters	\$1,170.00	\$819.00	6	\$4,914.00
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Base: Metallic Silver (MS)
Edge: SmartEdge
EdgeProfile: Eased
EdgeColor: Black (BLK)
Laminate: Group 1
LaminateSelection: *to be determined

*NOTE: Tops - (6) Formica 8830-58 Elemental Concrete



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Date	Quote #
2/14/2019	RFQ-02596-V7C9

Project Name:	Serendipity Cafe
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1 #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
4	ATTGOFT292460-UPCHARGE	Laminate for ATTGOFT292460 <i>Base: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$65.00	\$45.50	6	\$273.00
		*NOTE: Formica				
5	ATTGOFT293048	30" x 48" Rectangle Flip Top Standard Weight Aero T-Base Table w/ Built in Casters <i>Base: Metallic Silver (MS) Edge: SmartEdge EdgeProfile: Eased EdgeColor: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$1,162.00	\$813.40	4	\$3,253.60
		*NOTE: Tops - (4) Arborite P-357-CA Tatami Kori				
6	ATTGOFT293048-UPCHARGE	Laminate for ATTGOFT293048 <i>Base: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$35.00	\$24.50	4	\$98.00
		*NOTE: Arborite				
7	ATTGOFT293060	30" x 60" Rectangle Flip Top Standard Weight Aero T-Base Table w/ Built in Casters <i>Base: Metallic Silver (MS) Edge: SmartEdge EdgeProfile: Eased EdgeColor: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$1,220.00	\$854.00	4	\$3,416.00
		*NOTE: Tops - (4) Arborite P-357-CA Tatami Kori				



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Q #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
8	ATTGOFT293060-UPCHARGE	Laminate for ATTGOFT293060 <i>Base: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$70.00	\$49.00	4	\$196.00
		*NOTE: Arborite				
9	ATX2942RD	42" Dia. Round Fixed Standard Weight Aero X-Base Table w/ Glides <i>Base: Metallic Silver (MS) Edge: SmartEdge EdgeProfile: Eased EdgeColor: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$825.00	\$577.50	1	\$577.50
		*NOTE: Top - Arborite P-357-CA Tatami Kori				
10	ATX2942RD-UPCHARGE	Laminate for ATX2942RD <i>Base: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$55.00	\$38.50	1	\$38.50
		*NOTE: Arborite				
11	ATX2930SQ	30" x 30" Square Fixed Standard Weight Aero X-Base Table w/ Glides <i>Base: Metallic Silver (MS) Edge: SmartEdge EdgeProfile: Eased EdgeColor: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>	\$725.00	\$507.50	2	\$1,015.00
		*NOTE: Tops - (2) Formica 8830-58 Elemental Concrete				
12	ATX2930SQ-UPCHARGE	Laminate for ATX293030SQ <i>Base: Black (BLK)</i>	\$45.00	\$31.50	2	\$63.00



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2/14/2019	RFQ-02596-V7C9

Project Name:	Serendipity Cafe
Quote Expires On:	4/4/2019
Questions? Please contact:	Charlie Carroll CCarroll@palmerhamilton.com

Item #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
		<i>Laminate: Group 1</i> <i>LaminateSelection: *to be determined</i>				
		*NOTE: Formica				
13	ATX2936SQ	36" x 36" Square Fixed Standard Weight Aero X-Base Table w/ Glides <i>Base: Metallic Silver (MS)</i> <i>Edge: SmartEdge</i> <i>EdgeProfile: Eased</i> <i>EdgeColor: Black (BLK)</i> <i>Laminate: Group 1</i> <i>LaminateSelection: *to be determined</i>	\$755.00	\$528.50	4	\$2,114.00
		*NOTE: Tops - (4) Pionite AO360 Summer Heat Wave				
14	ATX2936SQ- UPCHARGE	Laminate for ATX293636SQ <i>Base: Black (BLK)</i> <i>Laminate: Group 1</i> <i>LaminateSelection: *to be determined</i>	\$55.00	\$38.50	4	\$154.00
		*NOTE: Pionite				
15	ATX2942SQ	42" x 42" Square Fixed Standard Weight Aero X-Base Table w/ Glides <i>Base: Metallic Silver (MS)</i> <i>Edge: SmartEdge</i> <i>EdgeProfile: Eased</i> <i>EdgeColor: Black (BLK)</i> <i>Laminate: Group 1</i> <i>LaminateSelection: *to be determined</i>	\$810.00	\$567.00	1	\$567.00

*NOTE: Top - Arborite P-357-CA Tatami Kori



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Project Name:	Serendipity Cafe
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Questions? Please contact:	Charlie Carroll CCarroll@palmerhamilton.com

Item #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
16	ATX29424Q-UPCHARGE	Laminate for ATX294242SQ	\$60.00	\$42.00	1	\$42.00
		<i>Base: Black (BLK) Laminate: Group 1 LaminateSelection: *to be determined</i>				
		*NOTE: Arborite				
17	AW1 - AW2 / Elevation A	1/2" Blonde Wood	\$5,528.00	\$3,869.60	1	\$3,869.60
		*NOTE: Cut to size & shape wall mount with minimal visible hardware includes faux plants & foam block insets LOT of (2)				
18	AW3-A / Elevation A	1/2" Blonde Wood	\$6,527.00	\$4,568.90	1	\$4,568.90
		*NOTE: Direct print cut to size & shape wall mount as required				
19	AW3-B / Elevation A	1/2" Blonde Wood	\$6,527.00	\$4,568.90	1	\$4,568.90
		*NOTE: *Part #2				
20	AW4 - AW6-A / Elevation B	6mm PVC	\$5,168.00	\$3,617.60	1	\$3,617.60
		*NOTE: Direct print cut to size & shape with live wood painted frame wall mount as required LOT of (3)				
21	AW4 - AW6-B / Elevation B	6mm PVC	\$5,168.00	\$3,617.60	1	\$3,617.60
		*NOTE: *Part #2				
22	AW7b-A / Elevation D	6mm PVC	\$3,909.00	\$2,736.30	1	\$2,736.30
		*NOTE: Direct print cut to size & shape with live wood painted frame wall mount as required				
23	AW7b-B / Elevation	6mm PVC	\$3,909.00	\$2,736.30	1	\$2,736.30



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Date	Quote #
2/14/2019	RFQ-02596-V7C9

Project Name:	Serendipity Cafe
Quote Expires On:	4/4/2019
Questions? Please contact:	Charlie Carroll CCarroll@palmerhamilton.com

Item #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
	D					
		*NOTE: *Part #2				
24	AW7a / Elevation C	1/2" Blonde Wood	\$4,298.00	\$3,008.60	1	\$3,008.60
		*NOTE: Direct print cut to size & shape set of (4) panels connected and ceiling hung with cables				
25	AW8a-e-A / Elevation D	13mm PVC	\$6,792.00	\$4,754.40	1	\$4,754.40
		*NOTE: Custom airbrushed cut to size & shape wall mount with screws and painted snap caps Various Letter Sets				
26	AW8a-e-B / Elevation D	13mm PVC	\$6,793.00	\$4,755.10	1	\$4,755.10
		*NOTE: *Part #2				
27	AW9 / Elevation D	3mm Silver Brush DiBond	\$4,673.00	\$3,271.10	1	\$3,271.10
		*NOTE: Direct print cut to size & shape wall mount over AW7b with silver stand offs				
28	WF1 - WF5 / Elevation D	Window Film Transparent	\$3,334.00	\$2,333.80	1	\$2,333.80
		*NOTE: Direct print cut to size mount to windows as required. Window must be true glass and free of cracks, chips and debris. *Limited 2 year warranty* LOT of (5)				
29	AW11a-c / Elevation E	Framed Canvas	\$5,986.00	\$4,190.20	1	\$4,190.20
		*NOTE: Direct print cut to size & shape with custom wood frame top & bottom hung on wall as required with strings LOT of (3)				
30	AW10 / Elevation G	3mm Silver Brush DiBond	\$4,355.00	\$3,048.50	1	\$3,048.50



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Project Name:	Serendipity Cafe
Quote Expires On:	4/4/2019
Questions? Please contact:	Charlie Carroll CCarroll@palmerhamilton.com

#	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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*NOTE: Direct print cut to size & shape wall mount with screws and snap caps
Letter Set

31	EMSNP13LUG5	Encore Chair	\$386.00	\$270.20	16	\$4,323.20
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*FrameMaterial: M-Metal
FrameStyle: SN-Standard height Non-stacking
FrameColor: P13-Sparkle Silver
BackStyle: L-Metal Ladder Back
SeatMaterial: U-Indoor-upholstered
SeatColor: G5-Grade 5
Fabric: CF Stinson / Celeste / Night Sky*

32	EMSNP13LUG3	Encore Chair	\$342.00	\$239.40	83	\$19,870.20
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*FrameMaterial: M-Metal
FrameStyle: SN-Standard height Non-stacking
FrameColor: P13-Sparkle Silver
BackStyle: L-Metal Ladder Back
SeatMaterial: U-Indoor-upholstered
SeatColor: G3-Grade 3
Fabric: CF Stinson / Sleek / Vogue*

33	SHF1G	Straight 3150 Back, Bench, 2 Screens - 56.75"H x 31.50"W x 28.35"D	\$4,553.00	\$3,187.10	2	\$6,374.20
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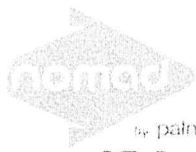
Fabric: Grade 5 (GR5)

*NOTE: Seat & Screen Fabric - CF Stinson / Rainier / Lake
Back Fabric - CF Stinson / Celeste / Night Sky

34	SHF2E	Straight 4725 Back, Bench 48" in Length - 28.07"H x 47.25"W x 28.35"D	\$3,507.00	\$2,454.90	5	\$12,274.50
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Fabric: Grade 6 (GR6)

*NOTE: Seat Fabric - CF Stinson / Sleek / Dapper
Back Fabric - Knoll / Woodland / Willow



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1 #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
35	SHF3E	Straight 6300 Back, Bench 63" length - 28.07"H x 63.00"W x 28.35"D <i>Fabric: Grade 6 (GR6)</i> *NOTE: Seat Fabric - CF Stinson / Sleek / Dapper Back Fabric - Knoll / Woodland / Willow	\$4,192.00	\$2,934.40	5	\$14,672.00
36	SHF3F	Straight 6300 Back, Bench, 1 Screen 63" - 42.45"H x 63.00"W x 28.35"D <i>Fabric: Grade 6 (GR6)</i> *NOTE: Seat Fabric - CF Stinson / Sleek / Dapper Back & Screen Fabric - Knoll / Woodland / Willow	\$5,222.00	\$3,655.40	4	\$14,621.60
37	SHF4E	Corner Back, Bench - 28.07"H x 31.50"W x 31.50"D <i>Fabric: Grade 6 (GR6)</i> *NOTE: Seat Fabric - CF Stinson / Sleek / Dapper Back Fabric - Knoll / Woodland / Willow	\$4,357.00	\$3,049.90	1	\$3,049.90
38	SHV5N	Straight 3150 Back, 2 Benches, 2 Screens - 56.75"H x 31.50"W x 5350"D <i>Fabric: Grade 5 (GR5)</i> *NOTE: Seat & Screen Fabric - CF Stinson / Rainier / Lake Back Fabric - CF Stinson / Celeste / Night Sky	\$6,046.00	\$4,232.20	1	\$4,232.20
39	PHLIP17-3048RD	30"H X 48" Round, T-Base <i>Top: SmartEdge 1-1/8 Laminate: non-Premium Wilsonart : *to be determined : SmartEdge : Black (001) : Powdercoat : Silver</i> *NOTE: Tops - #5 Custom Laminate LOGO	\$1,477.00	\$1,033.90	3	\$3,101.70
40	PHLIP17-3048/LOGO	48" PHLIP LOGO Upcharge	\$560.00	\$392.00	3	\$1,176.00



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Q #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
41	Hostess Station*	Hostess Station on casters - Custom Product	\$588.00	\$411.60	1	\$411.60
		*NOTE: Black Melamine with casters 22.5" x 16.6" x 45.8"h				
42	DE1 - DE3-A/ Elevation A	Faux Brick Panels custom cut and wall mounted as required / Set of (3)	\$4,991.00	\$3,493.70	1	\$3,493.70
43	DE1 - DE3-B / Elevation A	Faux Brick Panels * Part #2	\$4,991.00	\$3,493.70	1	\$3,493.70
44	DE1 - DE3-C / Elevation A	Faux Brick Panels *Part #3	\$4,992.00	\$3,494.40	1	\$3,494.40
45	P6 - P8 / Elevation B	Metal Shade Lighting in 71 Painted Copper *Electrical hook up to be provided by school*	\$775.00	\$542.50	3	\$1,627.50
46	DE7-A / Elevation C	Custom Counter wall unit with cabinets, drawers laminate top cap and Faux Brick face & sides	\$4,973.00	\$3,481.10	1	\$3,481.10
		*NOTE: Custom construction in sections to be clipped down to flooring as a permanent fixed unit**				
47	DE7-B / Elevation C	Custom Counter Unit *Part #2	\$4,974.00	\$3,481.80	1	\$3,481.80
48	DE7-C / Elevation C	Custom Counter Unit *Part #3	\$4,974.00	\$3,481.80	1	\$3,481.80
49	DE6 / Elevation B	Wood Plank wall Panel with aluminum trim edges	\$2,995.00	\$2,096.50	1	\$2,096.50
50	DE4 - DE5 / Elevation	Faux Brick Panels custom cut and wall	\$4,995.00	\$3,496.50	1	\$3,496.50



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Q #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
	F	mounted as required / Set of (2)				
51	DE9 / Elevation H	Custom LIT Letter Set "CAFE" *Electrical hook up to bbe provided by school	\$2,625.00	\$1,837.50	1	\$1,837.50
52	P1 - P5 / Reflected Ceiling Plan	Oversized Metal Shade Lighting 78 Textured Silver *Electrical hook up to be provided by school*	\$1,150.00	\$805.00	5	\$4,025.00
53	PLANTER	Custom Planter with laminate sides in Wilsonart Skyline Walnut with casters and galvanized liner. School to provide plants and fillers - SET of (2) Planters	\$6,332.00	\$4,432.40	1	\$4,432.40
54	Additional Discount	Additional discount based on products, models, quantities quoted and freight savings	\$0.00	(\$48,100.00)	1	(\$48,100.00)

Please provide a receiving contact name and phone number for scheduling the delivery. This contact needs to be available during the work day and also during nights and weekends to schedule the delivery, if necessary.

Lead times may vary and will be based on receipt of purchase order with full product information, full color information, artwork and color approvals, material availability, and the production schedule availability at the time order is received.

Lead time is currently 8-10 weeks to ship from the factory for most standard products, plus 3-10 business days transit time for delivery.

CUSTOM LOGO LAMINATES WILL INCREASE LEAD TIME. Final logo approval must be received prior to beginning production of any order.



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Serendipity Cafe

4/4/2019

Charlie Carroll
CCarroll@palmerhamilton.com

#	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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Purchase order should be issued to:
Palmer Hamilton, LLC
143 S. Jackson St.
Elkhorn, WI 53121

Jeff Yates, Inform Zone,
Palmer Hamilton dealer of record

Delivered unit pricing to Concord, CA 94520 per Palmer Hamilton's Sourcewell (formerly NJPA) Contract #031715-PHL for Furniture with Related Accessories and Services, one location, tailgate delivery.
NOTE: Off-loading, Inside Delivery, Installation Services are NOT included in pricing

Sub Total	\$145,523.50
Sales Tax	\$8,264.12
Shipping	
Total	\$153,787.62

* denotes product not currently on contract

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Lead Time: Lead time may be affected by material availability and the production schedule at the time the order is received.

Fabric: Production lead time will be extended during the fabric selection approval process. Lead times for upholstered product are calculated from the date all fabric has been received.

Prices: Prices are effective for 60 days from the Sales Quotation date.

Delivery: Delivery date is an estimate and is based on current lead time at the time an order is received.

Sales Tax: Sales tax is not included in the quote unless specifically identified. Any applicable sales tax will be added at time of invoicing.

Installation: Installation charges are not included in the above price unless expressly noted.

Freight Rates: Shipping amounts are estimates only and are FOB plant. If this quote has expired, current rates will be charged at time of shipment.

Freight rates are based on LTL carrier, blanket-wrapped product, tailgate delivery to one location only, including a ramp, unless otherwise noted. Additional charges for multiple stops will apply. Cartoning/skidding is available for an additional charge. Special delivery arrangements may be made for an additional charge.

Terms and Conditions: Please read this entire quote carefully, as it is your responsibility to provide us with accurate information. Subsequently, if any revisions occur, there may be a delay in order fulfillment and additional charges may apply.

All purchase orders are subject to credit approval.

**Any payments made by credit card may be subject to a convenience fee.*

Upon receipt of a purchase order and acknowledgement of delivery date, storage fees may apply if customer delays delivery for any reason.

Accepted By (Signature)

Print Name

Title

Date